



**PROPOSED FY 2021
BUDGET PRESENTATION**

GENERAL ASSUMPTIONS

- Revenues are budgeted based on Contracts and Drivers, when available
- Expenses are budgeted based on Drivers
- We will meet all targets and metrics that have been assigned a monetary impact
- DSRIP funds will be used minimally to accommodate the reduction and eventual ending of the funding source by 2022.
- Actual salary lapse is 17.17%. A lapse was budgeted for 7.68%.

PROPOSED FY21 BUDGET

Spindletop Center

Proposed FY21 Budget - pending Board Approval

	ACTUAL FY19	ANNUALIZED FY20	BUDGET FY20	BUDGET FY21	% INCREASE (DECREASE)
County Revenue	598,378	581,088	578,434	582,153	0.64%
Other Local Revenue	1,666,780	6,180,122	1,882,427	1,290,127	-31.46%
Medicaid/Medicare/Other Client Collections	16,867,557	15,562,946	18,801,831	17,859,942	-5.01%
Allocated General Revenue	16,211,697	17,177,580	16,793,044	17,107,317	1.87%
Waiver 1115 - DSRIP	2,694,122	2,958,417	2,958,417	2,525,163	-14.64%
Other State/Federal Contracts/Grants	4,973,679	5,327,352	5,947,732	6,256,172	5.19%
Total Revenue	43,012,213	47,787,504	46,961,885	45,620,874	-2.86%
Salaries	18,875,809	21,854,732	22,201,604	22,086,463	-0.52%
Fringe	5,668,182	6,687,756	5,503,906	5,539,235	0.64%
Client Services	10,231,924	10,198,325	11,285,684	10,997,387	-2.55%
Operating Expenses	8,041,030	8,092,308	7,970,691	6,997,789	-12.21%
Total Expenses	42,816,945	46,833,120	46,961,885	45,620,874	-2.86%
Total Excess Revenue over Expenses	195,268	954,384	0	0	

Other Local Revenue YTD includes in \$3,281,336 PPP funds and a \$827,372.68 Cares stimulus payment

DSRIP funds were used to cover the 2% center-wide salary increase and market-leveling increases implemented in FY20 (\$1,900,000) and to cover a portion of COVID expenses (\$230,000), PCC expenses (\$269,639) and other DSRIP projects.

Spindletop Center

Proposed FY21 Budget - pending Board Approval

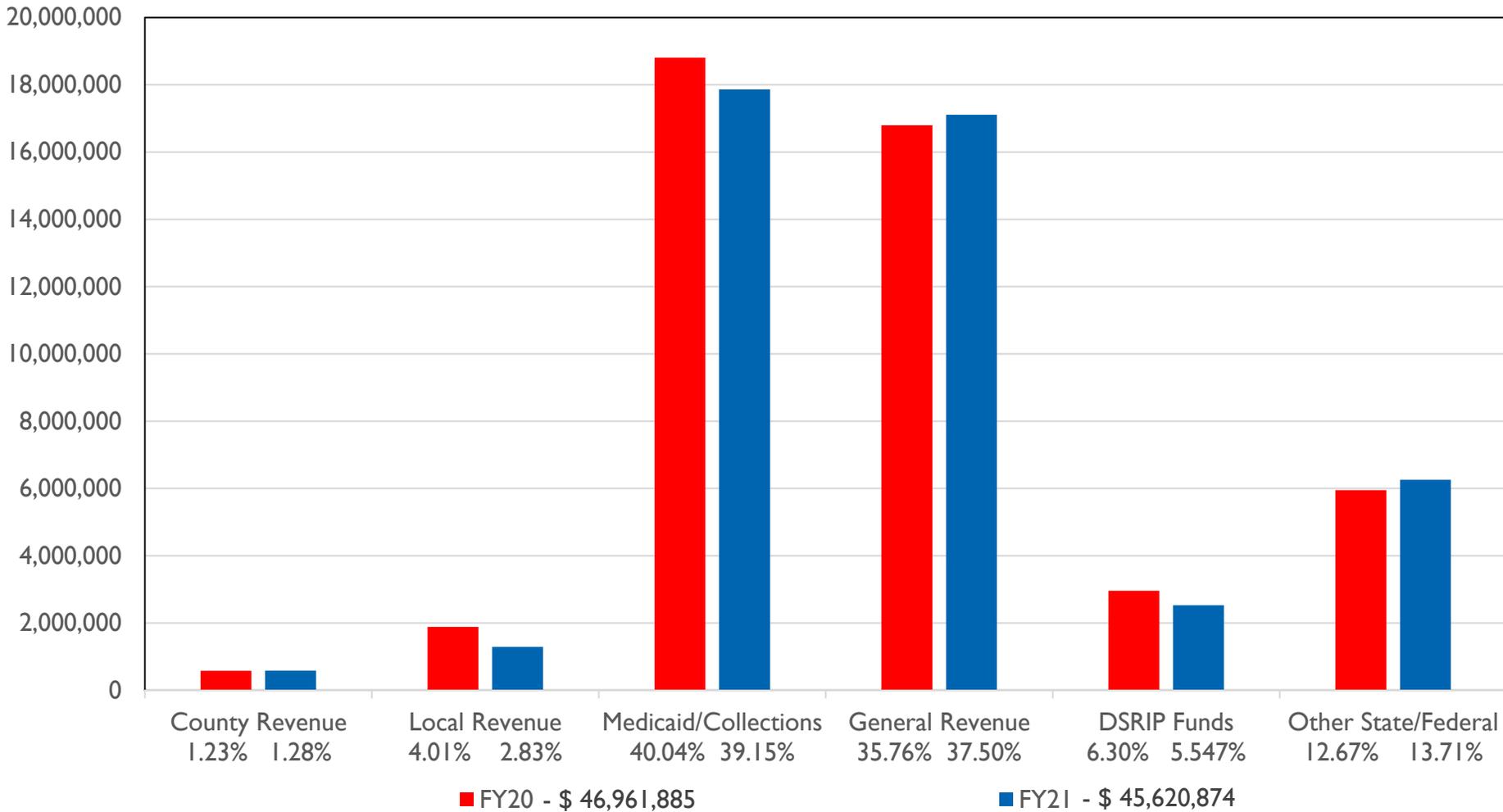
Acct #	Description	Actual FY 2019	Year-to-Date FY 2020	Annualized FY 2020	Budget FY 2020	Budget FY 2021	% Increase/ (Decrease) FY20 FY21
REVENUES:							
70050	COUNTY GOVERNMENT	544,798	348,122	522,183	514,608	510,107	-1%
70100	COUNTY PROBATION	27,073	8,241	12,362	26,500	14,500	-45%
70140	JAIL CONTRACTS	26,507	31,029	46,544	37,326	57,546	54%
70150	CLIENT COLLECTIONS	182,199	67,818	101,727	174,434	143,601	-18%
70200	PRIVATE INSURANCE	403,964	219,827	329,741	377,298	388,592	3%
70250	CHIP	86,924	40,183	60,275	85,881	84,041	-2%
70600	INTEREST	148,058	75,707	113,561	135,000	45,000	-67%
71000	MEDICARE	86,709	43,021	64,532	78,840	64,159	-19%
71050	MEDICAID - MH CASE MANAGEMENT	536,183	267,970	401,955	563,521	442,627	-21%
71055	MEDICAID - ECI	1,741,533	832,770	1,249,155	1,863,839	1,820,157	-2%
71060	MEDICAID - IDD SC/TCM	1,191,233	816,079	1,224,119	1,315,000	1,272,740	-3%
71062	MEDICAID - PASRR	75,181	122,897	184,346	197,226	197,000	0%
71100	MEDICAID - REHAB SERVICE	3,391,287	1,472,470	2,208,705	4,411,329	2,784,531	-37%
71150	MEDICAID - PROVIDER SERVICES	532,047	385,066	577,599	552,711	593,521	7%
71160	MEDICAID - CHEMICAL DEPENDENCY	18,167	10,570	15,855	17,775	17,000	-4%
71190	MEDICAID - YES WAIVER	62,813	13,193	19,790	52,229	20,000	-62%
71200	MEDICAID - ADMINISTRATIVE CLAIMING	788,166	812,535	1,218,803	670,897	1,517,235	126%
71300	HCS	6,470,962	4,468,106	6,702,159	7,078,290	7,211,766	2%
71310	TEXAS HOME LIVING WAIVER	1,300,189	802,792	1,204,188	1,362,561	1,302,972	-4%
72050	WORK CENTER CONTRACTS - IDD	99,302	42,990	64,485	85,510	59,000	-31%
72100	UNITED WAY - ORANGE	7,811	4,862	7,293	8,200	8,000	-2%
72150	FEMA	-	129,553	194,330	-	-	
72170	PRIVATE PROVIDER CONTRACTS	79,997	45,458	68,187	75,191	88,655	18%
72200	MISCELLANEOUS INCOME	1,331,612	1,082,372	5,732,267	1,578,526	1,089,472	-31%
72500	ECI	2,359,571	1,700,040	2,550,060	2,512,304	2,838,660	13%
73000	DSHS GRANT-SUBSTANCE ABUSE	708,645	461,744	692,616	801,251	676,821	-16%
73100	CRIMINAL JUSTICE	326,509	187,049	280,574	465,436	356,548	-23%
73200	TWC (DARS)	60,330	24,683	37,025	61,000	39,000	-36%
73300	WORK QUEST INCOME	1,701	8,470	12,705	16,307	16,307	0%
73500	OTHER GRANTS	892,092	775,970	1,163,955	1,440,947	1,803,540	25%
74100	TDHCA - SUPPORTED HOUSING	6,432	(5,360)	(8,040)	6,432	-	-100%
74300	TCOOMMI	618,399	398,972	598,458	644,055	525,296	-18%
74400	WAIVER 1115 - DSRIP	2,694,122	2,163,059	2,958,417	2,958,417	2,525,163	-15%
76001	GENERAL REVENUE- MH	5,555,039	3,846,879	5,770,319	5,770,313	5,755,043	0%
76002	GENERAL REVENUE- IDD	3,649,826	2,415,085	3,622,628	3,557,969	3,592,279	1%
76003	GENERAL REVENUE- MH CRISIS	520,766	346,608	519,912	519,912	520,762	0%
76004	GENERAL REVENUE - PESC	2,451,806	2,255,749	3,383,624	2,968,071	3,155,427	6%
76009	GENERAL REVENUE - MH SUPPORT SVCS	278,205	216,572	324,858	379,204	283,040	-25%
76013	GENERAL REVENUE - PPB	2,168,100	1,445,400	2,168,100	2,168,100	2,168,100	0%
76100	MENTAL HEALTH BLOCK GRANT	902,743	521,410	782,115	782,121	902,743	15%
76150	TITLE XX/TANF	368,097	241,975	362,963	362,960	368,097	1%
76200	TDMHMR - PATH	266,394	148,830	223,245	266,394	266,394	0%
77100	PASRR (OBRA)	50,721	13,212	19,818	18,000	95,432	430%
Total Revenues		43,012,213	29,309,978	47,787,504	46,961,885	45,620,874	

SpineTop Center

Proposed FY21 Budget - pending Board Approval

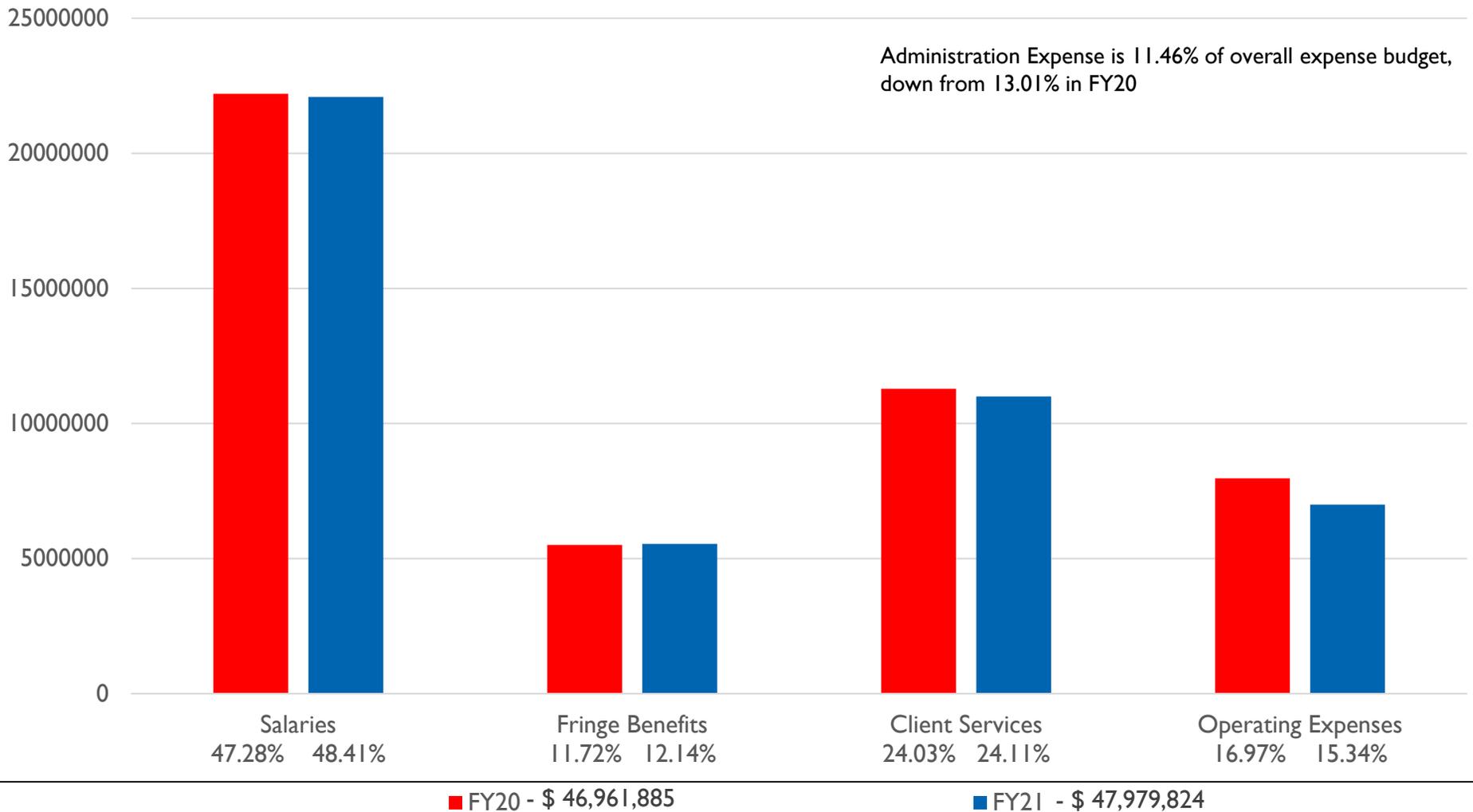
Acct #	Description	Actual FY 2019	Year-to-Date FY 2020	Annualized FY 2020	Budget FY 2020	Budget FY 2021	% Increase/ (Decrease) FY20 FY21
EXPENSES:							
80000	SALARIES & WAGES	18,650,793	14,221,055	21,831,583	22,162,355	22,072,423	0%
80020	PERFORMANCE AWARD/INCENTIVE PAY	225,016	15,433	23,150	39,249	14,040	-64%
80100	FRINGE BENEFITS	5,668,182	4,411,837	6,687,756	5,503,906	5,539,235	1%
80200	CONTRACTS - MEDICAL PROFESSIONALS	5,236,166	3,534,125	5,301,188	5,859,726	5,256,848	-10%
80325	CONTRACTS - IT SERVICES	-	192,194	288,291	292,897	420,058	43%
80350	CONTRACTS - RESIDENTIAL	4,085,761	2,817,316	4,225,974	4,645,930	4,989,365	7%
80500	TRUST SERVICES	17,724	(149)	(224)	13,245	1,428	-89%
80510	HOUSEKEEPING	-	-	-	(21,252)	(64,837)	205%
80520	MAINTENANCE	121,732	59,859	89,789	113,390	91,560	-19%
80530	MOTOR POOL	9,547	29,240	43,860	13,194	41,590	215%
80600	LABORATORY SERVICES	63,245	31,386	47,079	76,992	51,850	-33%
80700	MEDICATIONS	135,507	77,147	115,721	136,329	120,600	-12%
80800	FOOD COSTS	67,594	56,410	84,615	68,800	79,400	15%
80900	TRAVEL	326,849	161,360	242,040	421,957	310,015	-27%
81000	TRAINING	376,804	245,386	368,079	379,968	323,899	-15%
81100	OFFICE SUPPLIES & PRINTING	397,616	184,177	276,266	303,792	351,021	16%
81200	OTHER CONSUMABLES	890,325	257,865	386,798	753,299	760,619	1%
81250	RAW MATERIALS (WORKSHOP)	5,150	143	215	2,152	1,200	-44%
81300	RECRUITING	81,604	92,164	138,246	26,797	65,910	146%
81450	PURCHASED SERVICES-OUTSIDE VENDORS	2,847,145	1,922,094	2,883,141	2,931,964	2,225,830	-24%
81500	EQUIPMENT PURCHASE	-	-	-	289,000	39,500	-86%
81600	EQUIPMENT RENT/REPAIR	50,424	27,317	40,976	38,570	38,662	0%
81700	BUILDING RENOVATIONS	42,119	-	-	132	-	-100%
81800	BUILDING RENT/REPAIR	580,783	273,700	410,550	586,980	493,963	-16%
81900	VEHICLE PURCHASE	143,305	895,805	1,343,708	25,000	76,925	208%
82000	VEHICLE RENT/REPAIR	174,641	132,242	198,363	147,642	108,780	-26%
82100	GASOLINE/FUEL	96,152	42,237	63,356	107,416	100,665	-6%
82200	TELEPHONE	470,471	328,771	493,157	432,951	438,867	1%
82300	UTILITIES	502,160	334,162	501,243	529,141	490,223	-7%
82400	INSURANCE	445,748	313,830	470,745	424,579	482,547	14%
82500	CLIENT WAGES	94,857	44,138	66,207	102,525	92,000	-10%
82600	REHABILITATIVE/PROGRAM T	117,372	17,646	26,469	38,888	8,000	-79%
82700	CLIENT SERVICES	174,936	96,693	145,040	163,702	208,970	28%
83000	WORK QUEST FEES	1,468	776	1,164	1,931	1,348	-30%
83100	SUPPORTED HOUSING	251,336	123,879	185,819	190,640	189,154	-1%
83200	MARKETING	45,339	12,731	19,097	32,500	24,300	-25%
83300	MISCELLANEOUS	419,074	(110,889)	(166,334)	125,598	174,915	39%
Total Expenses		42,816,945	30,842,080	46,833,120	46,961,885	45,620,874	
Total Excess Revenue over Expenses		195,268	(1,532,102)	954,384	0	0	

SUMMARY OPERATING REVENUE



SUMMARY OPERATING EXPENSE

Administration Expense is 11.46% of overall expense budget, down from 13.01% in FY20



OPERATING REVENUES & EXPENSES BY PROGRAM

	MH Adult	MH Child	Substance Use	ECI	IDD	All other
County Revenue	57,546	-	14,500	-	-	510,107
Other Local Revenue	-	-	8,000	-	660,707	621,420
Medicaid/Medicare/Other Client Collections	1,982,340	2,966,016	18,500	2,425,308	10,289,102	178,676
General Revenue	11,002,306	2,087,250	-	-	3,687,711	330,050
Waiver 1115 - DSRIP	502,749	252,708	55,870	252,128	421,652	1,040,056
Other State/Federal Contracts/Grants	1,729,372	85,819	1,033,369	2,839,160	19,807	548,646
Total Revenue	15,274,313	5,391,793	1,130,239	5,516,596	15,078,979	3,228,955
Salaries	6,109,158	2,777,175	608,795	2,816,572	5,005,630	4,769,133
Fringe	1,540,558	695,012	142,524	663,586	1,355,174	1,142,381
Client Services	4,490,191	955,500	400	-	5,449,996	101,300
Operating Expenses	2,395,808	417,749	375,852	427,805	1,863,968	1,516,607
Total Expenses	14,535,715	4,845,436	1,127,571	3,907,963	13,674,768	7,529,421
Total Excess Revenue over Expenses	738,598	546,357	2,668	1,608,633	1,404,211	(4,300,466)

WAGES & BENEFITS

	Budget FY20	Actual FY20	Budget FY21	Budget FTE FY20	Actual FTE FY20	Budget FTE FY21
Regular Pay						
Current Filled Positions	\$ 19,531,791	\$ 18,774,147	\$ 19,938,544	472.50	476.98	448.61
Current Open Positions	4,254,227	4,973,369	3,804,871	111.00	138.15	93.00
less Salary Lapse (9.39% - FY20, 7.68% - FY21)	(1,811,265)	-	(1,823,494)	19.02%	22.46%	17.17%
Sub-total Regular Pay	21,974,753	23,747,516	21,919,921	583.50	615.13	541.61
Additional Pay - includes On-Call & OT Pay	226,850		243,959			
Total Wage Expenses	22,201,603	23,747,516	22,163,880			
Fringe Benefits	5,503,906	6,617,756	5,536,683			
Fringe Benefit % of Wages	24.79%	27.87%	24.98%			
Total Wage & Benefits Expenses	\$ 27,705,509	\$ 30,365,272	\$ 27,700,563			

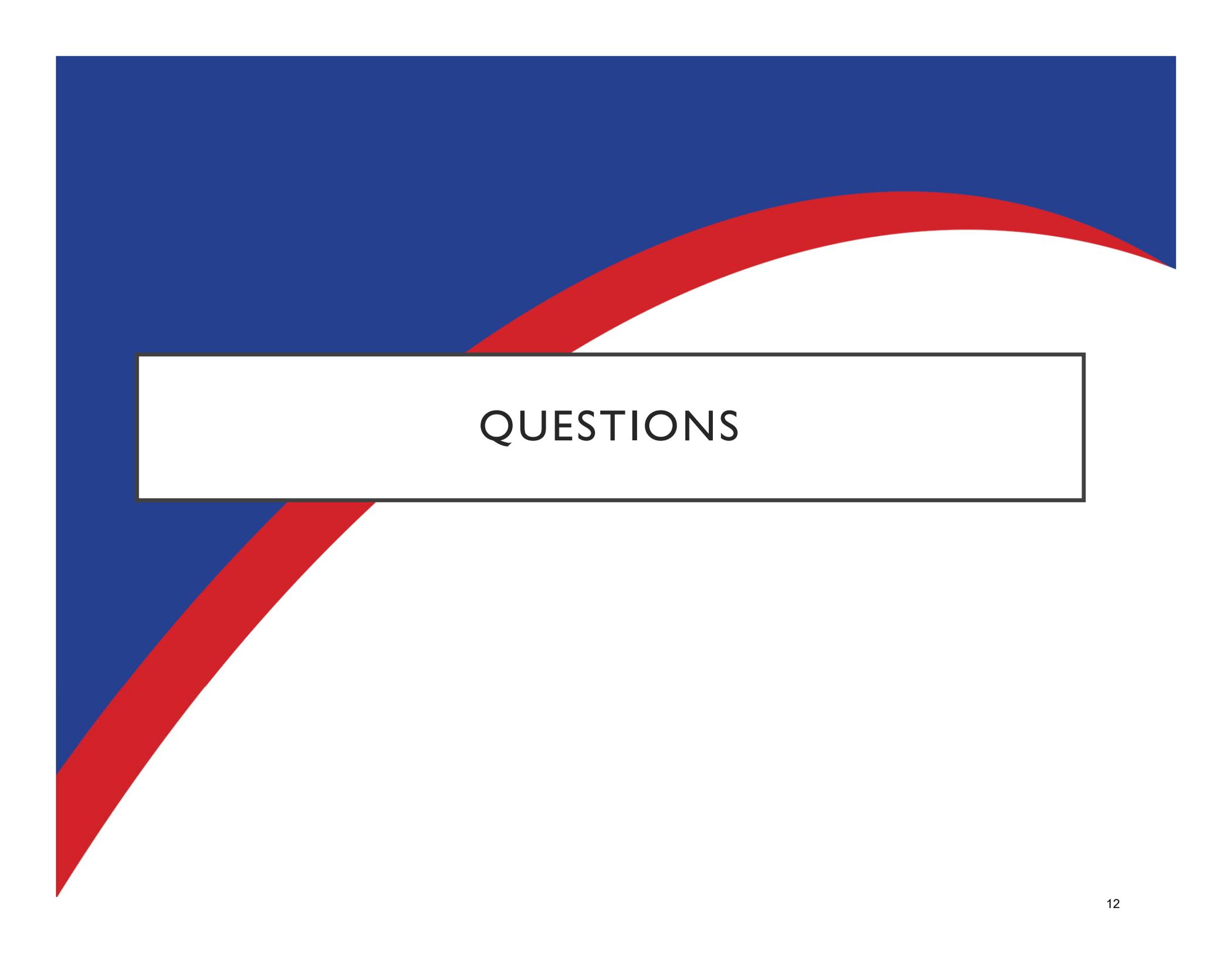
Changes from FY20 to FY21 include -	
Additions:	
New Positions - 14.08 FTE	794,336
Subtractions:	
Deleted Positions - 87.60 FTE	3,177,448

PERFORMANCE AWARDS & SALARY INCREASES

Paid Current FY				Paid Budgeted FY					
Fiscal Year	Performance Award Yes/No	Date Paid	Performance Award %	Centerwide Salary Increases Yes/No	Date Paid	Centerwide Salary Increase %	Inflation Increase	Targeted Increases	Other Increases
2002	Yes	10/29/2001	3%	No			1.60%		
2003	No			Yes	9/1/2002	3%	2.30%		
2004	Yes	8/7/2004	3%	No			2.70%		
2005	Yes	8/24/2005	3.75%	No			3.40%		
2006	Yes	8/6/2006	4%	Yes	9/1/2005	3%	3.20%		
2007	Yes	8/24/2007	5%	No			2.80%		
2008	Yes	8/15/2008	5%	Yes	9/9/2007	6%	3.80%		6
2009	Yes	8/21/2009	5%	Yes	9/7/2008	3%	-0.40%	10	31
2010	Yes	8/20/2010	7%	Yes	9/9/2009	3%	1.60%	51	29
2011	Yes	8/20/2011	5%	No			3.20%	44	26
2012	Yes	8/17/2012	4%	No			2.10%	36	20
2013	Yes	8/19/2013	5%	No			1.50%	74	
2014	Yes	8/15/2014	3%	Yes	9/20/2013	3%	1.60%	101	42
2015	Yes	8/14/2015	7%	No			0.10%	38	
2016	Yes	8/26/2016	4%	Yes	9/18/2015	2%	1.00%	51	76
2017	Yes	8/11/2017	5%-7%-10%	No			1.60%	95	14
2018	Yes	8/10/2018	5%	No			2.10%	63	11
2019	Yes	8/9/2019	\$500	No			2.30%	13	9
2020	No			Yes	9/8/2019	2% + market leveling	0.10%		All staff
2021				No					
Total						25%	36.60%		

RESERVE ACCOUNTS

FY21 Projections	Beginning Balance	Expected Net Changes	Ending Balance
EOY Spending Reserve Account	\$ 100,000		\$ 700,000
Inflow - Excess funds from FY20		900,000	
Outflow - Capital expenditures		(300,000)	
DSRIP Funds Reserve Account	\$ 10,681,983		\$ 11,161,380
Inflow - Awards Jan, Jul 2021		6,004,560	
Outflow - Ear-mark for EHR		(3,000,000)	
Outflow - Budgeted expenditures		(2,525,163)	



QUESTIONS