



PROPOSED FY 2025 BUDGET PRESENTATION

BUDGET GUIDELINES

REVENUES

- Revenues are budgeted based on Contracts and Drivers, when available
- We will meet all targets and metrics that have been assigned a monetary impact
- New grant opportunities will continue to be pursued. Each opportunity will be reviewed to ensure it provides the funding needed for the services and is not unnecessarily over-complicated or requires too much match funding.
- DPP-BHS and PHP-CCP funding is budgeted to the extent needed to balance the operating budget.
- Large additions to the Revenue budget include additional funding for Private Psychiatric Bed Services, a Severe Storm SETX grant, and a Care Coordination grant.

BUDGET GUIDELINES

EXPENSES

- Expenses are budgeted based on Drivers
- Travel/Training Expenses
 - No out of town trainings/conferences except those 100% funded by grants/contracts. This includes no attendees at NATCON, Texas Council Annual Conference, AAIDD, Open Minds, etc.
 - Participation in critical out-of-town meetings for ,TCRMF, Texas Council consortia will be allowed for one participant per event if virtual option not available.
- Purchasing – Purchasing has been restricted to maintenance and repairs and high-priority basis only. Special projects will be postponed unless 100% funded by grant/contract.
- Special Events – All special events have been eliminated from the budget. This includes employee engagement & appreciation events & gatherings. The quarterly 60th anniversary celebration events and 1st annual CEU conference have been postponed indefinitely.

BUDGET GUIDELINES

EXPENSES

- Discontinuation of Programs –
 - The Waiver Auditor program has been eliminated. The duties will be covered by the QA department. Staff are eligible to apply for other open positions within the Center.
 - The Hope Center will be closed due to a lack of funding sources. Employees may apply for peer specialist positions which have been added and which have the opportunity to generate Medicaid revenue. The YES waiver program will be relocated to the Hope Center building, freeing up space in Bldg. F for Children's services.
 - Two Substance Use grant programs were closed due to extremely low volume of use by the clients. One of the programs will be served by an existing grant-funded program.

BUDGET GUIDELINES

EXPENSES

- Staffing and Compensation – Total Expenses Reduction including fringe – (\$3,534,820)
 - Vacancies – 39.37 FTE were removed from the budget based upon whether the program could operate fully without the position and whether the position had a funding source. The total reduction in expenses for the elimination of vacancies is (\$2,820,709).
 - Reduction In Force (RIF) – 27.70 FTE were removed from the budget by eliminating positions that were currently staffed. These positions were those affected by closing programs, some administrative positions, and positions funded by grants that were ending at the end of FY24. Six programs reduced all staff and then hired back fewer number of staff. The numbers reported in the budget presentation are the net of these processes. All staff impacted by this RIF are eligible to apply for vacant positions within the Center. The total reduction in expenses for the RIF of filled positions is (\$1,671,910).
 - Additions – 10.08 FTE were added to the budget. 4.75 FTE were due to new grants. 2.03 FTE were increases due to increased grant funding for those positions. The remaining 3.30 FTE were due to the deletion of a higher job grade position that was replaced with a new position. The total increase in expenses for the additions is \$957,799.

BUDGET GUIDELINES

EXPENSES

- Staffing and Compensation –
 - Vacancies – 21 positions were identified to be delayed in hiring until March 1.
 - Career Ladders – Career ladders will continue and were budgeted at a 10% participation rate. Actual participation in FY24 is approximately 8.50%.
 - Performance Awards and Cost of Living increases – None are recommended for FY25
 - Employee Health Plan – The new plan for FY25 is a Reference Based Pricing (RBP) and Captive model with Imagine 360 and Mutual of Omaha estimated to save the Center in paid medical claims and pharmacy pricing.

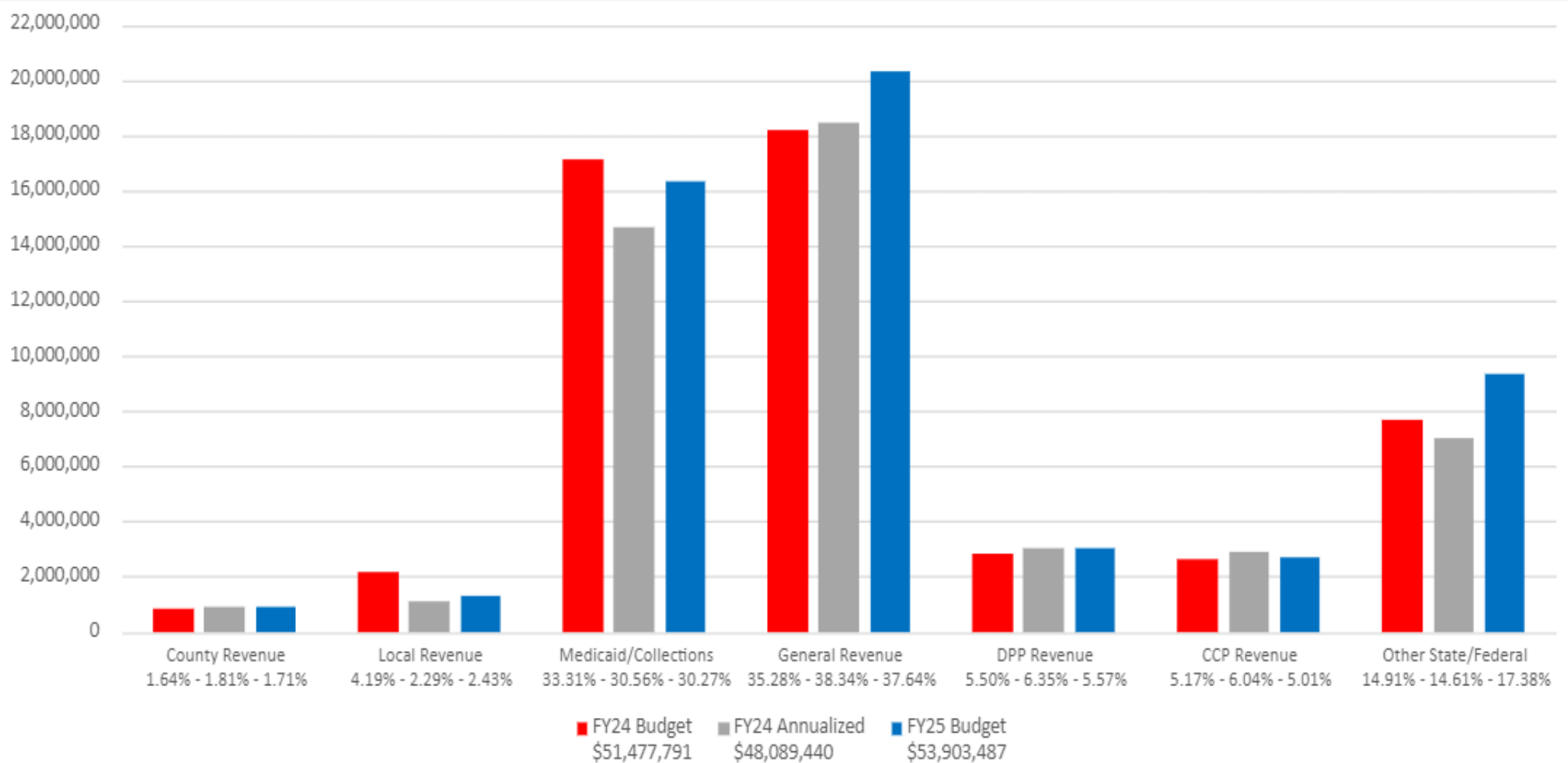
PROPOSED FY25 BUDGET

Spindletop Center

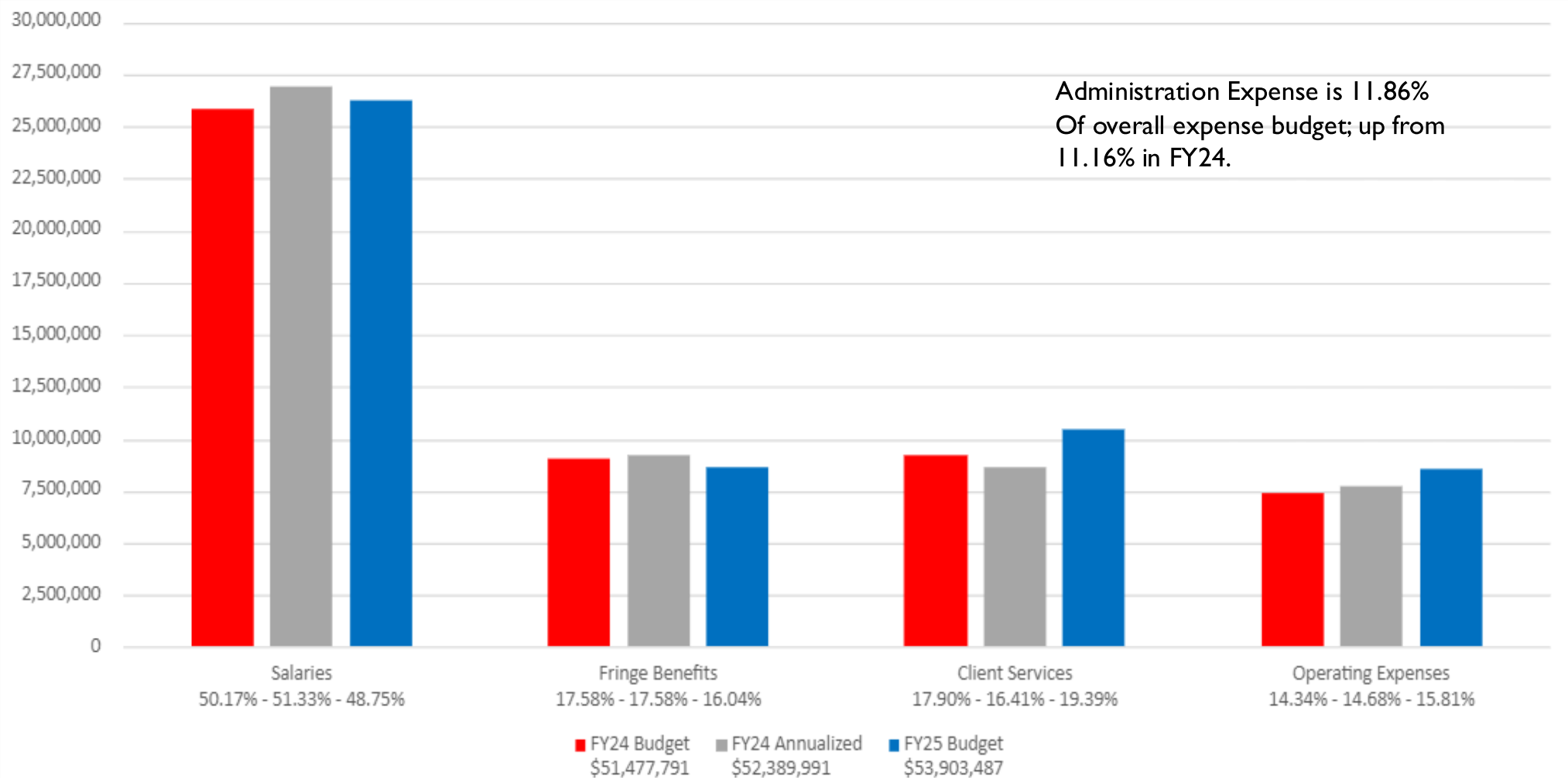
Proposed FY25 Budget - *pending Board Approval*

	Actual FY 2023	Budget FY 2024	Annualized FY 2024	Budget FY 2025	Annualized FY24 to Budget FY25
County Revenue	728,815	843,446	870,627	921,530	6%
Other Local Revenue	1,245,596	2,159,243	1,099,767	1,309,431	19%
Medicaid/Medicare/Other Client Collections	15,239,839	17,145,724	14,695,488	16,317,413	11%
General Revenue	17,366,354	18,162,156	18,436,545	20,286,994	10%
Directed Payment Program (DPP)	4,164,492	2,829,058	3,055,735	3,000,000	-2%
Charity Care Provider (CCP)	5,264,796	2,661,129	2,753,086	2,700,000	-2%
Other State/Federal Contracts/Grants	7,235,160	7,677,035	7,026,580	9,368,119	33%
Total Revenue	51,245,052	51,477,791	47,937,827	53,903,487	12%
Salaries	23,986,571	25,827,172	26,894,029	26,278,967	-2%
Fringe	7,646,044	9,050,852	9,208,815	8,646,222	-6%
Client Services	5,657,898	9,215,586	8,594,616	10,453,622	22%
Operating Expenses	12,965,666	7,384,181	7,692,531	8,524,675	11%
Total Expenses	50,256,179	51,477,791	52,389,991	53,903,487	3%
Total Excess Revenue over Expenses	988,873	0	(4,452,163)	0	-100%

SUMMARY OPERATING REVENUE



SUMMARY OPERATING EXPENSE



Spindletop Center
Proposed FY25 Budget - *pending Board Approval*

Acct #	Description	Actual FY 2023	Budget FY 2024	Annualized FY 2024	Budget FY 2025	Annualized FY24 to Budget FY25
REVENUES:						
70050	COUNTY GOVERNMENT	536,495	605,553	602,673	651,530	8%
70140	JAIL CONTRACTS	192,320	237,893	267,953	270,000	1%
70150	CLIENT COLLECTIONS	356,038	134,160	(132,680)	157,483	-219%
70200	PRIVATE INSURANCE	593,129	415,300	491,153	600,139	22%
70600	INTEREST	155,976	80,000	93,551	90,000	-4%
71000	MEDICARE	83,694	84,700	56,692	53,100	-6%
71050	MEDICAID - MH CASE MANAGEMENT	543,943	675,400	738,920	866,640	17%
71055	MEDICAID - ECI	811,237	1,368,576	750,807	799,423	6%
71060	MEDICAID - IDD SC/TCM	397,144	905,000	853,497	900,000	5%
71062	MEDICAID - PASRR	184,735	207,000	207,119	265,000	28%
71100	MEDICAID - REHAB SERVICE	2,153,095	2,532,196	1,724,775	2,327,578	35%
71150	MEDICAID - PROVIDER SERVICES	889,455	894,200	837,892	923,716	10%
71160	MEDICAID - CHEMICAL DEPENDENCY	62,084	69,000	22,628	24,100	7%
71190	MEDICAID - YES WAIVER	112,644	90,000	167,627	160,000	-5%
71200	MEDICAID - ADMINISTRATIVE CLAIMING	2,098,276	2,566,044	2,273,977	2,399,110	6%
71300	HCS	6,514,063	6,581,913	6,262,687	6,392,329	2%
71310	TEXAS HOME LIVING WAIVER	440,302	622,235	440,395	448,795	2%
72100	UNITED WAY - ORANGE	12,584	7,500	5,833	9,000	54%
72170	PRIVATE PROVIDER CONTRACTS	64,402	70,375	77,769	149,320	92%
72200	MISCELLANEOUS INCOME	1,012,634	2,001,368	922,613	1,061,111	15%

Spindletop Center
Proposed FY25 Budget - *pending Board Approval*

Acct #	Description	Actual FY 2023	Budget FY 2024	Annualized FY 2024	Budget FY 2025	Annualized FY24 to Budget FY25
REVENUES:						
72500	ECI	2,237,967	2,141,500	2,163,593	2,174,452	1%
73000	DSHS GRANT-SUBSTANCE ABUSE	318,809	429,000	399,135	359,000	-10%
73100	CRIMINAL JUSTICE	328,818	328,000	269,980	300,900	11%
73200	TWC (DARS)	29,129	26,900	18,703	-	-100%
73500	OTHER GRANTS	3,532,337	4,029,907	3,452,664	5,840,267	69%
74300	TCOOMMI	788,100	721,728	722,505	693,500	-4%
74500	DIRECTED PAYMENT PROGRAM (DPP)	4,164,492	2,829,058	3,055,735	3,000,000	-2%
74600	CHARITY CARE PROVIDER (CCP)	5,264,796	2,661,129	2,753,086	2,700,000	-2%
76001	GENERAL REVENUE- MH	5,830,043	6,388,990	6,408,252	6,388,990	0%
76002	GENERAL REVENUE- IDD	3,591,925	3,704,506	3,724,203	3,736,766	0%
76003	GENERAL REVENUE- MH CRISIS	520,762	520,732	565,176	612,993	8%
76004	GENERAL REVENUE - PESC	3,155,427	3,155,427	3,154,404	3,208,894	2%
76009	GENERAL REVENUE - MH SUPPORT SVCS	395,899	398,040	487,107	412,495	-15%
76013	GENERAL REVENUE - PPB	2,237,345	2,427,865	2,427,864	4,296,344	77%
76100	MENTAL HEALTH BLOCK GRANT	1,002,793	909,262	971,007	1,062,690	9%
76150	TITLE XX/TANF	368,097	368,097	389,136	271,318	-30%
76200	TDMHMR - PATH	227,511	266,394	275,997	266,394	-3%
77100	PASRR - GR	36,552	22,843	33,400	30,110	-10%
Total Revenues		51,245,052	51,477,791	47,937,827	53,903,487	

Spindletop Center
Proposed FY25 Budget - *pending Board Approval*

Acct #	Description	Actual FY 2023	Budget FY 2024	Annualized FY 2024	Budget FY 2025	Annualized FY24 to Budget FY25
EXPENSES:						
80000	SALARIES & WAGES	22,783,785	25,827,172	26,760,308	26,180,148	-2%
80020	PERFORMANCE AWARD/INCENTIVE PAY	1,202,786	-	133,721	98,819	-26%
80100	FRINGE BENEFITS	7,646,044	9,050,852	9,208,815	8,646,222	-6%
80200	CONTRACTS - MEDICAL PROFESSIONALS	4,917,641	5,064,436	4,260,997	6,109,168	43%
80325	CONTRACTS - IT SERVICES	980	910,992	793,653	1,043,771	32%
80350	CONTRACTS - RESIDENTIAL	26,556	3,242,064	3,308,119	3,545,716	7%
80510	HOUSEKEEPING	3,497,208	-	-	-	0%
80520	MAINTENANCE	186,191	213,856	169,567	168,174	-1%
80530	MOTOR POOL	53,589	59,282	43,727	42,575	-3%
80600	LABORATORY SERVICES	30,473	37,600	26,272	33,200	26%
80700	MEDICATIONS	182,310	180,400	229,852	235,809	3%
80900	TRAVEL	115,844	149,168	142,487	261,721	84%
81000	TRAINING	219,020	232,024	190,335	139,565	-27%
81100	OFFICE SUPPLIES & PRINTING	181,122	158,115	142,093	153,341	8%
81200	OTHER CONSUMABLES	622,583	461,045	602,980	357,432	-41%
81300	RECRUITING	252,679	195,033	340,081	22,914	-93%
81450	PURCHASED SERVICES-OUTSIDE VENDORS	2,330,879	2,332,506	2,344,145	2,665,696	14%

Spindletop Center
Proposed FY25 Budget - *pending Board Approval*

Acct #	Description	Actual FY 2023	Budget FY 2024	Annualized FY 2024	Budget FY 2025	Annualized FY24 to Budget FY25
EXPENSES:						
81500	EQUIPMENT PURCHASE	-	-	-	-	0%
81600	EQUIPMENT RENT/REPAIR	25,141	16,509	19,061	15,307	-20%
81700	BUILDING RENOVATIONS	31,624	-	360,419	484,226	34%
81800	BUILDING RENT/REPAIR	351,914	302,978	400,608	429,741	7%
81900	VEHICLE PURCHASE	144,156	52,505	-	129,688	100%
82000	VEHICLE RENT/REPAIR	137,698	132,550	142,893	243,136	70%
82100	GASOLINE/FUEL	123,616	132,300	135,492	137,800	2%
82200	TELECOMMUNICATIONS	468,569	403,945	424,805	340,426	-20%
82300	UTILITIES	582,200	581,758	551,191	551,492	0%
82400	INSURANCE	752,925	979,038	895,255	998,472	12%
82600	REHABILITATIVE/PROGRAM	126,451	81,136	191,137	173,525	-9%
82700	CLIENT SERVICES	164,429	416,277	288,080	149,391	-48%
83100	SUPPORTED HOUSING	210,038	193,673	290,159	206,814	-29%
83200	MARKETING	12,875	20,000	14,680	46,055	214%
83300	MISCELLANEOUS	2,874,853	50,577	(20,941)	293,143	-1500%
Total Expenses		50,256,179	51,477,791	52,389,991	53,903,487	
Total Excess Revenue over Expenses		988,873	0	(4,452,163)	0	

OPERATING REVENUES & EXPENSES BY PROGRAM

Spindletop Center Proposed FY25 Budget - pending Board Approval

	MH Adult	MH Child	Substance Use	Crisis	ECI	IDD	All other	Admin	Budget FY25
County Revenue	-	-	-	270,000	-	-	-	651,530	921,530
Other Local Revenue	-	-	39,000	-	-	646,875	401,056	222,500	1,309,431
Medicaid/Medicare/Client Collections	2,167,712	3,604,828	59,077	692,886	1,244,293	8,367,975	52,982	127,660	16,317,413
General Revenue	6,078,995	1,812,539	-	8,401,934	-	3,766,876	226,650	-	20,286,994
Directed Payment Program (DPP)	-	-	-	-	-	-	-	3,000,000	3,000,000
Charity Care Provider (CCP)	-	-	-	-	-	-	-	2,700,000	2,700,000
Other State/Federal Contracts/Grants	1,927,221	777,864	984,000	1,563,689	2,174,452	900	1,461,256	478,737	9,368,119
Total Revenue	10,173,928	6,195,231	1,082,077	10,928,509	3,418,745	12,782,626	2,141,944	7,180,427	53,903,487
Salaries	6,216,258	4,774,831	740,672	2,292,211	2,153,160	5,892,454	1,770,089	2,439,292	26,278,967
Fringe	2,031,355	1,568,760	242,227	749,671	708,041	1,940,647	584,129	821,392	8,646,222
Client Services	1,123,614	183,791	-	5,075,856	1,442	3,848,919	10,000	210,000	10,453,622
Operating Expenses	936,058	642,533	330,729	2,321,785	171,633	2,200,421	978,595	942,921	8,524,675
Total Expenses	10,307,286	7,169,915	1,313,628	10,439,523	3,034,277	13,882,441	3,342,813	4,413,604	53,903,487
Total Excess Revenue over Expenses	(133,358)	(974,683)	(231,551)	488,986	384,468	(1,099,815)	(1,200,869)	2,766,822	0

WAGES & BENEFITS

	Budget FY24	Annualized FY24	Budget FY25	Budget FTE FY24	Actual FTE FY24	Budget FTE FY25
Regular Pay						
Current Filled Positions	\$ 25,823,897	\$ 25,545,978	\$ 23,489,848	448.76	480.40	435.72
Current Open Positions (18.51% - FY24, 13.98% - FY25)	5,459,504	5,141,862	3,848,733	121.89	114.04	101.73
Current Positions	31,283,401	30,687,840	27,338,581	570.65	594.44	537.45
less Salary Lapse (12.15% - FY24, 3.15% - FY25)	(3,802,158)	(4,461,277)	(1,670,666)			
Sub-total Regular Pay	27,481,243	26,226,563	25,667,915	570.65	594.44	537.45
Additional Pay - includes On-Call & OT Pay	193,676	699,762	529,036			
Allowance for Career Ladder - 10% achievement - 3%	365,776	92,064	82,016			
Total Wage Expenses	28,040,695	27,018,388	26,278,967			
Fringe Benefits	9,050,852	9,208,815	8,646,222			
Fringe Benefit % of Wages	32.28%	34.12%	32.90%			
Total Wage & Benefits Expenses	\$ 32,225,191	\$ 36,227,203	\$ 34,925,189			

Changes from FY24 to FY25 include-	
Additions: - 10.08 FTE	
New Positions - 8.05 FTE	701,659
Increase FTE - 2.03 FTE	256,140
	957,799
Subtractions: - 67.07 FTE	
Deleted Vacant Positions - 39.37 FTE	(2,820,709)
Deleted Filled Positions - 27.70 FTE	(1,671,910)
	(4,492,619)
Net Change - 56.99 FTE	(3,534,820)

BUDGETED POSITIONS AND SALARY LAPSE

Fiscal Year	Budgeted FTEs	Actual Year End FTEs	Year End Filled FTEs	Year End Vacant FTEs	Actual Lapse %	Lapsed Salary
2018	549.11	554.24	471.26	82.98	14.97%	\$ 3,267,464
2019	513.82	545.40	457.97	87.43	16.03%	\$ 4,616,834
2020	583.50	615.13	476.98	138.15	22.46%	\$ 4,973,369
2021	541.61	537.22	444.22	93.00	17.31%	\$ 4,253,800
2022	566.90	575.00	482.99	92.01	19.05%	\$ 4,128,533
2023	555.48	565.92	367.92	198.00	34.99%	\$ 4,890,446
2024	570.65	591.44	479.40	112.04	18.94%	\$ 5,079,580
Expected 2025	537.45	537.45	435.72	101.73	18.93%	\$ 2,178,067

PERFORMANCE AWARDS, ADDITIONAL PAYMENTS, AND SALARY INCREASES

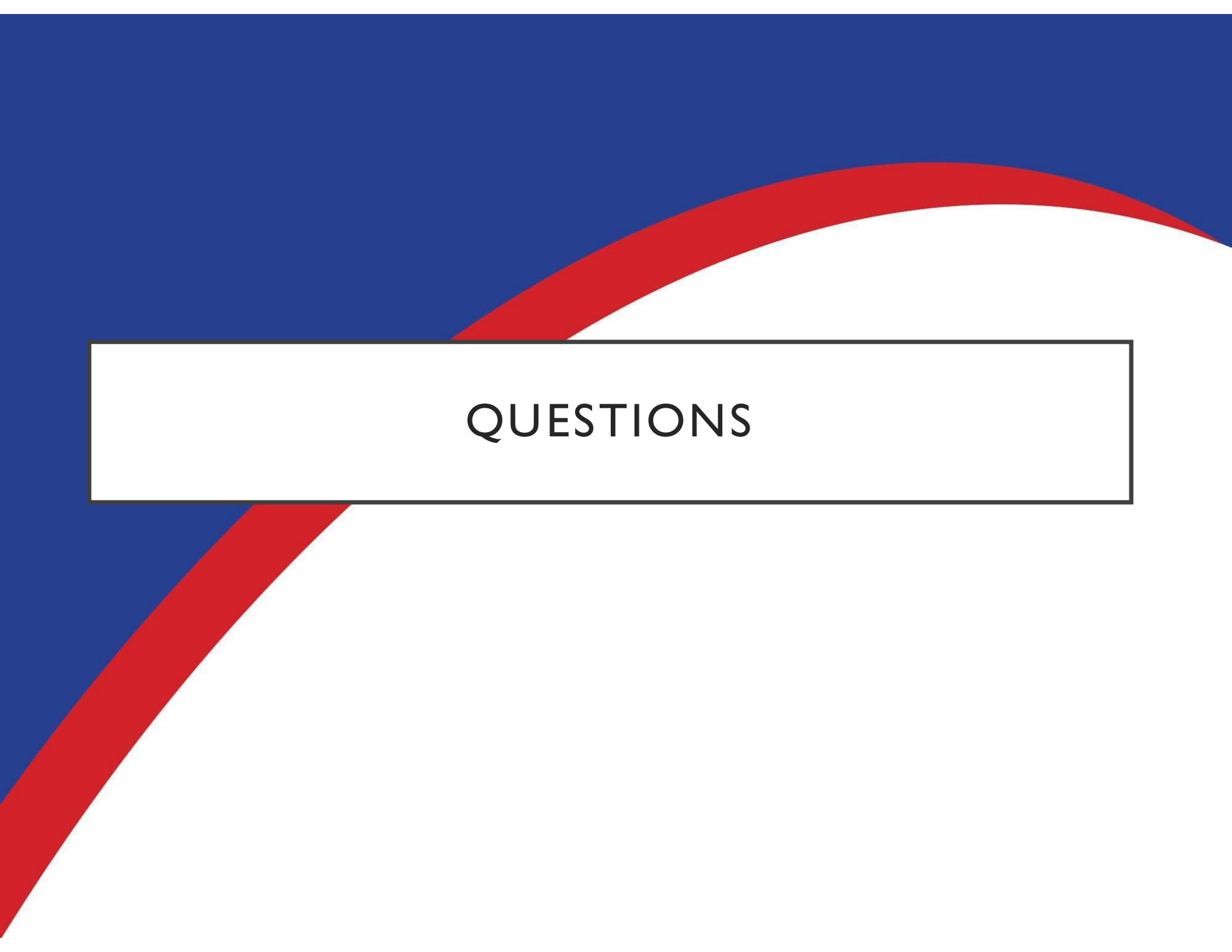
Paid Current FY						Paid Budgeted FY						
Fiscal Year	Performance Award Yes/No	Date Paid	Performance Award %	Retention Payments	Total Cost to Center	Centerwide Salary Increases Yes/No	Effective Date	Centerwide Salary Increase %	Inflation Rate	Targeted Increases	Other Increases	Total Cost to Center
2018	Yes	8/10/2018	5%		\$ 946,944	No			2.44%	63	11	
2019	Yes	8/9/2019	\$500 gross		\$ 225,016	No			1.81%	13	9	
2020	No					Yes	9/8/2019	2% + market leveling	1.20%		All staff	\$ 2,371,021
2021	Yes	8/20/2021	\$2,000 net		\$ 1,148,273	No			4.70%			
2022	Yes	11/23/2022	\$1,000 gross		\$ 386,180	Yes	9/1/2021	5% + minimum wage raised to \$14.15	8.00%		All staff	\$ 2,616,344
2023	Yes	11/23/2022 3/31/2023 6/16/2023 8/11/2023 11/22/2023	\$2,000 gross	\$2,000 IDD-ARPA \$675 PATH \$1,500 All-By Tenure	\$ 2,369,815	No		Career Ladder - 3%	4.10%		All staff	
2024	No					Yes	9/1/2023	6% COLA + 5% mkt inc. specific job codes	3.20%		All staff	\$ 1,745,158
2025						No		Career Ladder - 3%				
Total					\$ 5,076,228			33.00%	25.45%			\$ 6,732,523

Service Revenue		
Fiscal Year	Service Revenue	\$ Chg
2018	\$ 20,054,194	0
2019	\$ 18,831,754	-6.10%
2020	\$ 16,862,661	-10.46%
2021	\$ 15,912,433	-5.64%
2022	\$ 16,512,639	3.77%
2023	\$ 15,788,512	-4.39%
2024	\$ 15,795,255	0.04%
2025B	\$ 17,626,844	11.60%

RESERVE ACCOUNTS

FY25 Projections	Beginning Balance	Expected Net Changes	Ending Balance
Special Project Reserve Account	\$ 723,695		\$ 623,695
Outflow - Capital expenditures		100,000	
Reserves Account	\$ 11,628,537		\$ 8,931,274
Outflow - Cover operating shortfall for Fy24		2,697,263	

Fiscal Year	1115 Waiver included in Budget	1115 waiver Expended - Year End	Excess Revenues Prior Year	Reserve Account Year End
2017	6,149,453	5,550,213		2,660,524
2018	6,277,467	3,898,739		8,468,903
2019	1,118,977	1,043,317		10,489,850
2020	2,958,417	3,204,023		22,287,711
2021	2,525,163	2,459,380		22,955,930
2022	2,000,000	6,216,725		18,984,935
2023	5,500,663	7,134,777		11,850,158
2024	5,490,187	5,960,433	(2,697,263)	8,931,274
Expected 2025	5,700,000	5,700,000		8,931,274



QUESTIONS