

The background features a stylized white tower or lighthouse structure centered vertically. The tower is composed of several horizontal and vertical white bars. The background is split into two main color fields: a dark blue field on the left and a red field on the right. The tower's structure overlaps these fields, with the blue field appearing on the left side of the tower and the red field on the right. The overall design is geometric and modern.

**PROPOSED FY 2022
BUDGET PRESENTATION**

GENERAL ASSUMPTIONS

- Revenues are budgeted based on Contracts and Drivers, when available
- Expenses are budgeted based on Drivers
- We will meet all targets and metrics that have been assigned a monetary impact
- DSRIP funds have been allocated minimally to accommodate the ending of the funding source by July 2022.
- Actual salary lapse is 22.49%. Budgeted salary lapse is 11.49%.

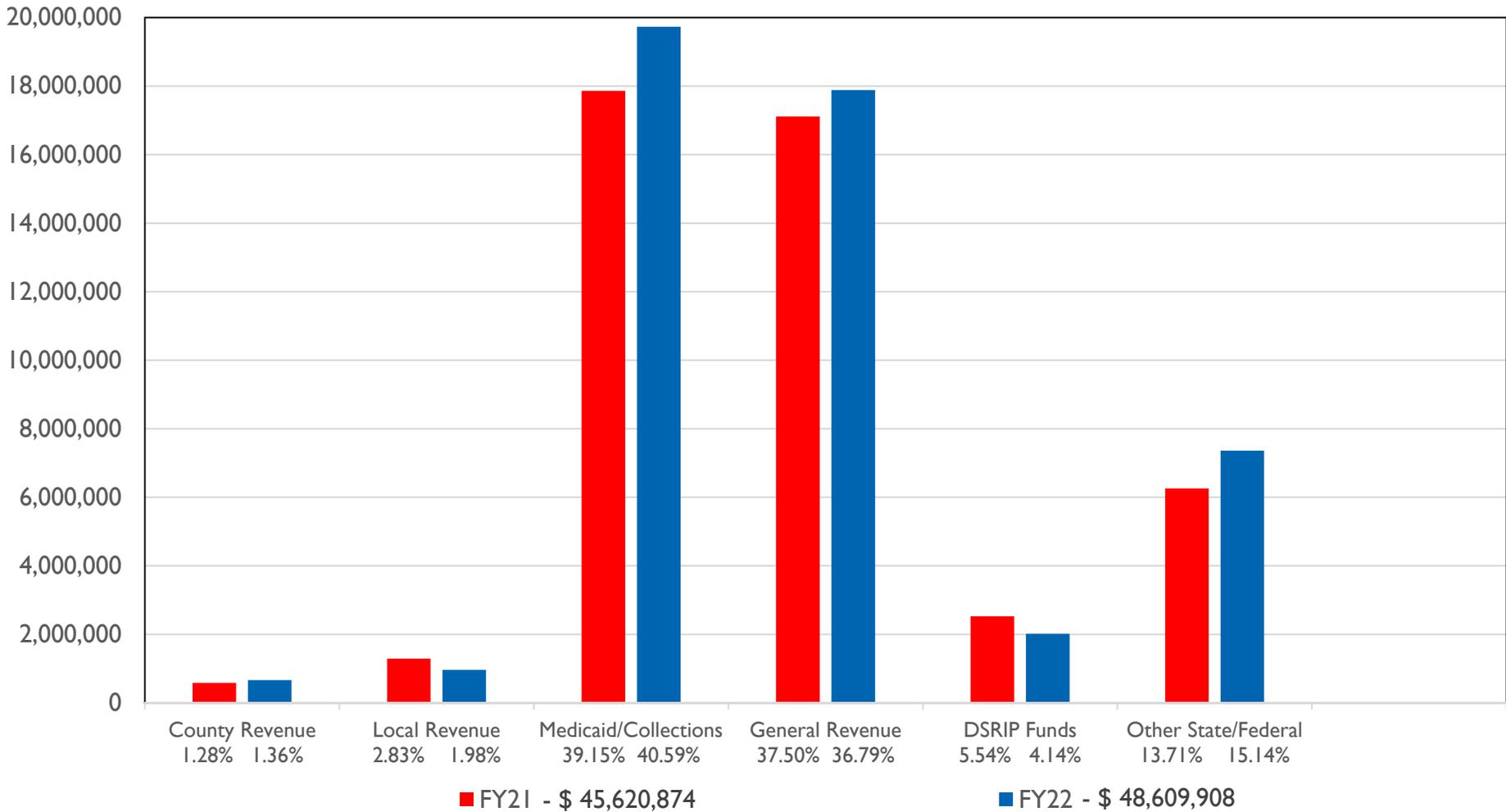
PROPOSED FY22 BUDGET

Spindletop Center Proposed FY22 Budget - pending Board Approval

	ACTUAL FY20	ANNUALIZED FY21	BUDGET FY21	BUDGET FY22	% INCREASE (DECREASE)
County Revenue	606,469	627,554	582,153	662,927	14%
Other Local Revenue	5,574,282	1,216,566	1,290,127	962,908	-25%
Medicaid/Medicare/Other Client Collections	15,590,967	14,461,556	17,859,942	19,728,468	10%
Allocated General Revenue	16,908,186	16,501,370	17,107,317	17,881,521	5%
Waiver 1115 - DSRIP	12,438,975	2,504,328	2,525,163	2,000,000	-21%
Directed Payment Program (DPP)	0	0	0	14,385	0%
Other State/Federal Contracts/Grants	6,502,224	5,858,123	6,256,172	7,359,699	18%
Total Revenue	57,621,103	41,169,495	45,620,874	48,609,908	7%
Salaries	21,681,469	20,619,450	22,086,463	24,868,441	13%
Fringe	6,239,031	6,561,146	5,539,235	7,222,176	30%
Client Services	9,556,300	8,524,739	10,917,987	9,686,213	-11%
Operating Expenses	7,743,775	6,635,144	7,077,189	6,833,078	-3%
Total Expenses	45,220,575	42,340,478	45,620,874	48,609,908	7%
Total Excess Revenue over Expenses	12,400,528	(1,170,983)	0	0	

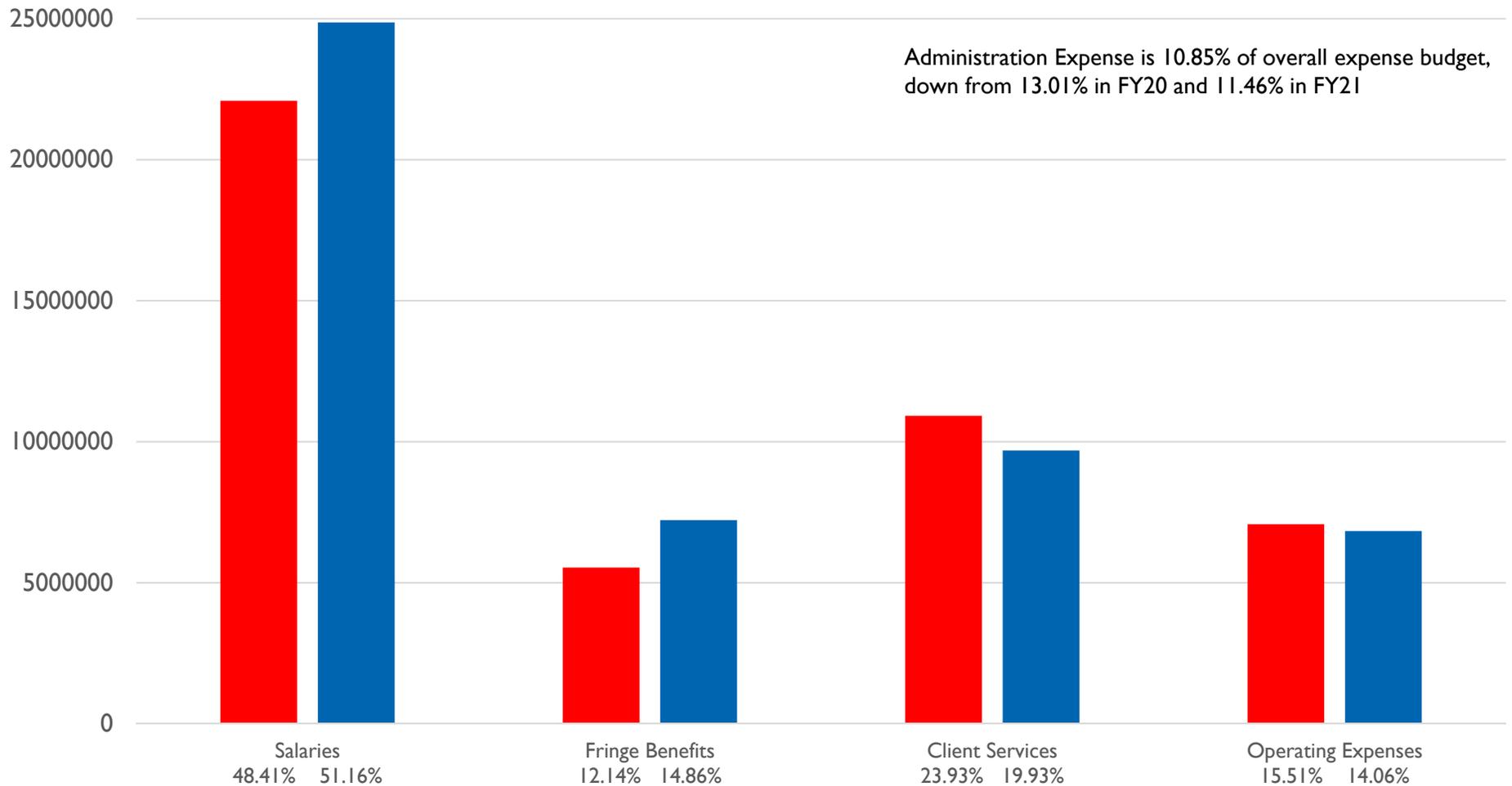
Actual FY20 Other State/Federal Contracts/Grant Revenue includes \$244,943 in FEMA grants and (\$5,360) in TDHCA Supported Housing funds.
Actual FY20 Other Local Revenue includes \$4,443,478 from the PPP loan

SUMMARY OPERATING REVENUE



SUMMARY OPERATING EXPENSE

Administration Expense is 10.85% of overall expense budget,
down from 13.01% in FY20 and 11.46% in FY21



■ FY21 - \$ 45,620,874

■ FY22 - \$ 48,609,908

Spindletop Center
Proposed FY22 Budget - pending Board Approval

Acct #	Description	Actual FY 2020	Annualized FY 2021	Budget FY 2021	Budget FY 2022	% Increase/ (Decrease) FY21 - FY22
REVENUES:						
70050	COUNTY GOVERNMENT	527,045	530,040	510,107	510,307	0%
70100	COUNTY PROBATION	12,044	(1,194)	14,500	-	0%
70140	JAIL CONTRACTS	67,380	98,708	57,546	152,620	165%
70150	CLIENT COLLECTIONS	130,440	124,127	143,601	162,197	13%
70200	PRIVATE INSURANCE	332,884	402,353	388,592	440,992	13%
70250	CHIP	57,652	28,391	84,041	39,029	-54%
70600	INTEREST	112,755	66,611	45,000	45,000	0%
71000	MEDICARE	67,012	67,767	64,159	68,328	6%
71050	MEDICAID - MH CASE MANAGEMENT	452,935	538,505	442,627	999,268	126%
71055	MEDICAID - ECI	1,125,564	898,785	1,820,157	1,060,056	-42%
71060	MEDICAID - IDD SC/TCM	1,192,994	1,115,106	1,272,740	1,563,745	23%
71062	MEDICAID - PASRR	163,774	144,066	197,000	204,200	4%
71100	MEDICAID - REHAB SERVICE	2,109,558	1,692,621	2,784,531	4,382,469	57%
71150	MEDICAID - PROVIDER SERVICES	552,131	588,258	593,521	792,376	34%
71160	MEDICAID - CHEMICAL DEPENDENCY	20,969	36,759	17,000	55,000	224%
71190	MEDICAID - YES WAIVER	15,738	21,599	20,000	22,000	10%
71200	MEDICAID - ADMINISTRATIVE CLAIMING	1,612,232	1,631,451	1,517,235	1,524,678	0%
71300	HCS	6,781,221	6,346,235	7,211,766	7,467,929	4%
71310	TEXAS HOME LIVING WAIVER	975,863	825,536	1,302,972	946,202	-27%
72050	WORK CENTER CONTRACTS - IDD	39,806	21,759	59,000	7,100	-88%
72100	UNITED WAY - ORANGE	7,763	6,542	8,000	8,000	0%
72170	PRIVATE PROVIDER CONTRACTS	40,730	3,582	88,655	36,621	-59%
72200	MISCELLANEOUS INCOME	5,373,228	1,118,073	1,089,472	866,187	-20%
72500	ECI	2,685,885	2,840,280	2,838,660	2,070,567	-27%
73000	DSHS GRANT-SUBSTANCE ABUSE	637,702	261,881	676,821	525,000	-22%
73100	CRIMINAL JUSTICE	259,755	250,139	356,548	260,000	-27%
73200	TWC (DARS)	31,393	30,945	39,000	32,250	-17%
73300	WORKQUEST INCOME	13,897	3,002	16,307	11,057	-32%
73500	OTHER GRANTS	2,285,563	1,898,228	1,803,540	3,776,430	109%
74300	TCOOMMI	588,029	573,650	525,296	684,396	30%
74400	WAIVER 1115 - DSRIP	12,438,975	2,504,328	2,525,163	2,000,000	-21%
74500	DIRECTED PAYMENT PROGRAM (DPP)	-	-	-	14,385	0%
76001	GENERAL REVENUE- MH	5,555,043	5,552,832	5,755,043	6,450,805	12%
76002	GENERAL REVENUE- IDD	3,697,665	3,728,936	3,592,279	3,621,668	1%
76003	GENERAL REVENUE- MH CRISIS	520,762	521,573	520,762	520,762	0%
76004	GENERAL REVENUE - PESC	3,145,947	2,778,492	3,155,427	3,155,427	0%
76009	GENERAL REVENUE - MH SUPPORT SVCS	336,669	244,659	283,040	398,040	41%
76013	GENERAL REVENUE - PPB	2,168,100	2,168,100	2,168,100	2,168,100	0%
76100	MENTAL HEALTH BLOCK GRANT	902,743	906,629	902,743	906,609	0%
76150	TITLE XX/TANF	368,097	369,177	368,097	369,174	0%
76200	TDMHMR - PATH	200,948	230,973	266,394	266,394	0%
77100	PASRR - GR	12,212	-	95,432	24,543	-74%
Total Revenues		57,621,103	41,169,495	45,620,874	48,609,908	7%

Spindletop Center
Proposed FY22 Budget - pending Board Approval

Acct #	Description	Actual FY 2020	Year-to-Date FY 2021	Annualized FY 2021	Budget FY 2021	Budget FY 2022	% Increase/ (Decrease) FY21 - FY22
EXPENSES:							
80000	SALARIES & WAGES	21,664,299	13,697,880	20,546,820	22,072,423	24,860,541	13%
80020	PERFORMANCE AWARD/INCENTIVE PAY	17,170	48,420	72,630	14,040	7,900	-44%
80100	FRINGE BENEFITS	6,239,031	4,374,097	6,561,146	5,539,235	7,222,176	30%
80200	CONTRACTS - MEDICAL PROFESSIONALS	4,981,140	2,797,356	4,196,034	5,256,848	4,971,167	-5%
80325	CONTRACTS - IT SERVICES	280,604	288,150	432,225	420,058	366,826	-13%
80350	CONTRACTS - RESIDENTIAL	3,948,361	2,546,615	3,819,923	4,989,365	4,187,244	-16%
80500	TRUST SERVICES	(149)	-	-	1,428	-	0%
80510	HOUSEKEEPING	-	-	-	(64,837)	(9,483)	-85%
80520	MAINTENANCE	107,680	41,663	62,495	91,560	119,579	31%
80530	MOTOR POOL	40,134	22,655	33,983	41,590	60,489	45%
80600	LABORATORY SERVICES	46,148	23,138	34,707	51,850	33,800	-35%
80700	MEDICATIONS	136,779	84,744	127,116	120,600	139,400	16%
80900	TRAVEL	174,204	23,001	34,502	310,015	235,856	-24%
81000	TRAINING	276,023	54,755	82,133	323,899	265,000	-18%
81100	OFFICE SUPPLIES & PRINTING	250,558	101,297	151,946	351,021	214,035	-39%
81200	OTHER CONSUMABLES	559,158	450,269	675,404	760,619	477,818	-37%
81250	RAW MATERIALS (WORKSHOP)	143	-	-	1,200	1,200	0%
81300	RECRUITING	107,990	100,469	150,704	65,910	49,898	-24%
81450	PURCHASED SERVICES-OUTSIDE VENDORS	2,725,953	1,612,168	2,418,252	2,225,830	2,096,787	-6%
81500	EQUIPMENT PURCHASE	9,566	-	-	39,500	747,000	1791%
81600	EQUIPMENT RENT/REPAIR	33,479	11,031	16,547	38,662	26,250	-32%
81700	BUILDING RENOVATIONS	8,050	101,281	151,922	-	90	0%
81800	BUILDING RENT/REPAIR	519,016	350,179	525,269	493,963	388,662	-21%
81900	VEHICLE PURCHASE	861,753	-	-	76,925	-	0%
82000	VEHICLE RENT/REPAIR	204,525	53,176	79,764	108,780	105,963	-3%
82100	GASOLINE/FUEL	48,800	18,889	28,334	100,665	87,516	-13%
82200	TELECOMMUNICATIONS	468,321	330,725	496,088	438,867	442,421	1%
82300	UTILITIES	494,864	337,788	506,682	490,223	484,916	-1%
82400	INSURANCE	469,152	365,893	548,840	482,547	634,870	32%
82500	CLIENT WAGES	47,306	12,768	19,152	92,000	23,000	-75%
82600	REHABILITATIVE/PROGRAM	27,644	13,995	20,993	8,000	29,300	266%
82700	CLIENT SERVICES	175,871	95,061	142,592	208,970	136,102	-35%
83000	WORKQUEST FEES	1,055	245	368	1,348	708	-47%
83100	SUPPORTED HOUSING	192,908	109,482	164,223	189,154	165,000	-13%
83200	MARKETING	17,826	10,134	15,201	24,300	20,500	-16%
83300	MISCELLANEOUS	85,213	149,661	224,492	254,316	17,377	-93%
Total Expenses		45,220,575	28,226,985	42,340,478	45,620,874	48,609,908	7%
Total Excess Revenue over Expenses		12,400,528	(780,655)	(1,170,983)	0	0	

OPERATING REVENUES & EXPENSES BY PROGRAM

	MH Adult	MH Child	Substance Use	ECI	IDD	All other	Budget FY22
County Revenue	98,945	-	-	-	-	563,982	662,927
Other Local Revenue	25,000	-	8,000	-	541,888	388,020	962,908
Medicaid/Medicare/Client Collections	2,102,948	4,715,142	64,900	1,575,093	10,496,428	773,957	19,728,468
General Revenue	5,685,234	2,102,256	-	-	3,646,211	6,447,820	17,881,521
Waiver 1115 - DSRIP	415,152	154,509	97,893	-	-	1,332,446	2,000,000
Directed Payment Program (DPP)	-	-	-	-	-	14,385	14,385
Other State/Federal Contracts/Grants	3,069,132	85,819	1,037,226	2,070,567	13,307	1,083,648	7,359,699
Total Revenue	11,396,411	7,057,726	1,208,019	3,645,660	14,697,833	10,604,258	48,609,908
Salaries	5,692,177	3,844,138	634,757	2,509,630	5,693,958	6,493,781	24,868,441
Fringe	1,663,351	1,114,800	184,080	727,793	1,649,653	1,882,500	7,222,176
Client Services	863,000	659,800	155,722	6,040	4,541,327	3,460,324	9,686,213
Operating Expenses	1,555,459	403,160	208,566	294,202	1,875,706	2,495,985	6,833,078
Total Expenses	9,773,986	6,021,898	1,183,125	3,537,665	13,760,644	14,332,590	48,609,908
Total Excess Revenue over Expenses	1,622,425	1,035,828	24,894	107,995	937,190	(3,728,332)	0

WAGES & BENEFITS

	Budget FY21	Actual FY21	Budget FY22	Budget FTE FY21	Actual FTE FY21	Budget FTE FY22
Regular Pay						
Current Filled Positions	\$ 19,938,544	\$ 20,700,860	\$ 21,871,604	448.61	444.22	439.415
Current Open Positions	3,804,871	4,253,800	5,691,743	93.00	98.50	127.48
<i>less Salary Lapse (7.68% - FY21. 11.49% - FY22)</i>	(1,823,494)	-	(3,166,739)	17.17%	18.15%	22.49%
Sub-total Regular Pay	21,919,921	24,954,661	24,396,608	541.61	542.72	566.89
Additional Pay - includes On-Call & OT Pay	243,959		265,108			
Allowance for Career Ladder - 25% achievement - 3%			206,725			
Total Wage Expenses	22,163,880	24,954,661	24,868,441			
Fringe Benefits	5,536,683	7,314,037	7,222,176			
<i>Fringe Benefit % of Wages</i>	24.98%	29.31%	29.04%			
Total Wage & Benefits Expenses	\$ 27,700,563	\$ 32,268,698	\$ 32,090,618			

Changes from FY21 to FY22 include-	
Additions:	
New Positions - 45.89 FTE	2,145,482
Subtractions:	
Deleted Positions - 22.50 FTE	3,177,448

SALARY INCREASES

Category	Financial Impact	Number of Employees Affected
Licensed Professional Counselors - 6/27	103,215.44	16
Providers - APRN & Doctors - 6/27	944,399.71	11
5% Cost of Living Increase - 9/1	931,673.25	433
Raise Minimum Wage to \$14.15	553,557.02	137
Career Ladder - 25% expected eligible in FY22 for promotion to next step with 3% increase	206,725.10	117
Fringe Benefits	<u>410,935.58</u>	
	\$ 3,150,506.10	

BUDGETED POSITIONS AND SALARY LAPSE

Fiscal Year	Budgeted FTEs	Actual Year End FTEs	Year End Filled FTEs	Year End Vacant FTEs	Actual Lapse %	Lapsed Salary
2018	549.11	554.24	471.26	82.98	14.97%	\$ 3,267,464
2019	513.82	545.40	457.97	87.43	16.03%	\$ 4,616,834
2020	583.50	615.13	476.98	138.15	22.46%	\$ 4,973,369
2021	541.61	537.22	444.22	93.00	17.31%	\$ 4,253,800
Expected 2022	566.90	566.90	439.42	127.48	22.49%	\$ 5,691,743

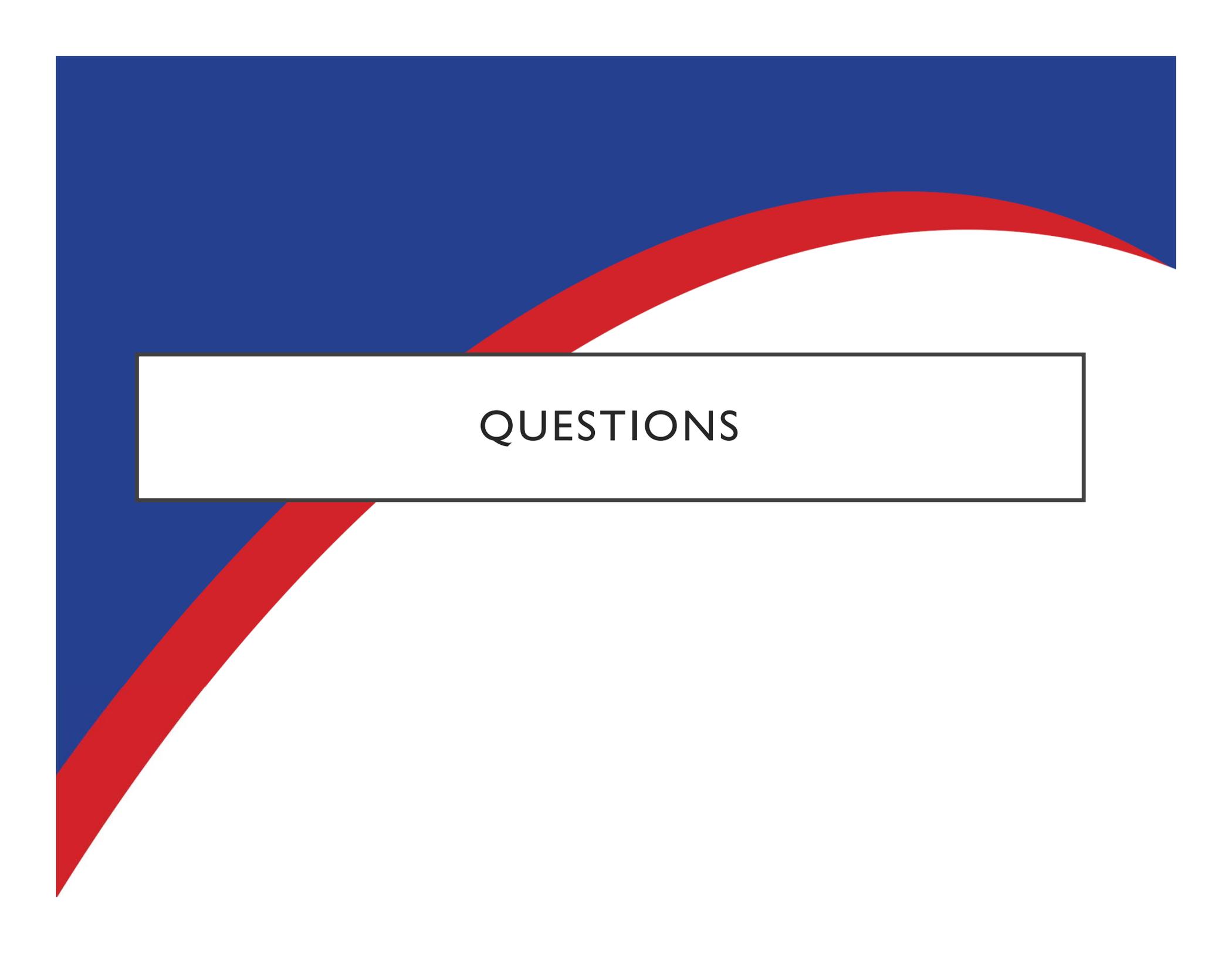
PERFORMANCE AWARDS & SALARY INCREASES

Paid Current FY				Paid Budgeted FY					
Fiscal Year	Performance Award Yes/No	Date Paid	Performance Award %	Centerwide Salary Increases Yes/No	Effective Date	Ceterwide Salary Increase %	Inflation Increase	Targeted Increases	Other Increases
2003	No			Yes	9/1/2002	3%	2.30%		
2004	Yes	8/7/2004	3%	No			2.70%		
2005	Yes	8/24/2005	3.75%	No			3.40%		
2006	Yes	8/6/2006	4%	Yes	9/1/2005	3%	3.20%		
2007	Yes	8/24/2007	5%	No			2.80%		
2008	Yes	8/15/2008	5%	Yes	9/9/2007	6%	3.80%		6
2009	Yes	8/21/2009	5%	Yes	9/7/2008	3%	-0.40%	10	31
2010	Yes	8/20/2010	7%	Yes	9/9/2009	3%	1.60%	51	29
2011	Yes	8/20/2011	5%	No			3.20%	44	26
2012	Yes	8/17/2012	4%	No			2.10%	36	20
2013	Yes	8/19/2013	5%	No			1.50%	74	
2014	Yes	8/15/2014	3%	Yes	9/20/2013	3%	1.60%	101	42
2015	Yes	8/14/2015	7%	No			0.10%	38	
2016	Yes	8/26/2016	4%	Yes	9/18/2015	2%	1.00%	51	76
2017	Yes	8/11/2017	5%-7%-10%	No			1.60%	95	14
2018	Yes	8/10/2018	5%	No			2.10%	63	11
2019	Yes	8/9/2019	\$500	No			2.30%	13	9
2020	No			Yes	9/8/2019	2% + market leveling	0.10%		All staff
2021	No			No					
2022				Yes	9/1/2021	5% + minimum wage raised to \$14.15	5.40%		All staff
Total						30.00%	40.40%		

RESERVE ACCOUNTS

FY22 Projections	Beginning Balance	Expected Net Changes	Ending Balance
EOY Spending Reserve Account	\$ 3,500,000		\$ 2,000,000
Inflow - Excess funds from FY21		500,000	
Outflow - Capital expenditures		(2,000,000)	
DSRIP Funds in Savings Account	\$ 13,213,244		\$ 22,060,955
Inflow - DSRIP Awards Jan, July 2021		5,029,947	
Inflow - DPP Awards monthly		6,176,612	
Outflow - DPP IGT payments		(2,358,848)	

Fiscal Year	DSRIP included in Budget	DSRIP Expended Year End	Reserve Account Year End
2017	6,149,453	5,550,213	2,660,524
2018	6,277,467	3,898,739	8,468,903
2019	1,118,977	1,043,317	10,489,850
2020	2,958,417	3,204,023	22,287,711
2021	2,525,163	2,459,380	22,955,930
Expected 2022	2,000,000	2,000,000	30,303,641



QUESTIONS