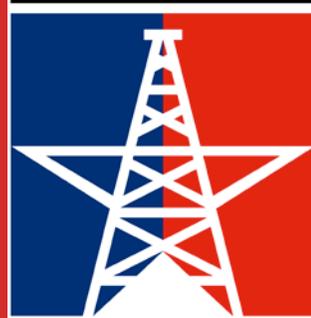


# PROPOSED FY 2019 BUDGET PRESENTATION

SPINDLETOP



CENTER

## GENERAL ASSUMPTIONS

- Revenues are budgeted based on Contracts and Drivers, when available
- Expenses are budgeted based on Drivers
- We will meet all targets and metrics that have been assigned a monetary impact
- DSRIP funds will be used minimally to accommodate the reduction and eventual ending of the funding source by 2022
- All new positions will be hired at the budgeted rates

# PROPOSED FY19 BUDGET

## Spindletop Center

Proposed FY19 Budget - pending Board Approval

July 30, 2018

	Actual FY17	Annualized FY18	Budget FY18	Proposed Budget FY19	% Increase/ (Decrease) to FY18 Budget
County Revenue	542,773	530,307	528,230	572,880	8%
Other Local Revenue	1,451,156	1,499,853	1,358,558	1,570,448	16%
Medicaid/Medicare/Other Client Collections	17,604,131	17,580,636	19,420,002	19,743,023	2%
General Revenue	17,149,103	17,340,012	17,877,256	15,261,290	-15%
Waiver 1115 - DSRIP	7,676,555	4,795,678	6,277,467	1,310,077	-79%
Other State/Federal Contracts/Grants	3,166,267	4,877,441	4,868,701	4,573,036	-6%
<b>Total Revenue</b>	<b>47,589,985</b>	<b>46,623,927</b>	<b>50,330,214</b>	<b>43,030,754</b>	<b>-15%</b>
Salaries	18,636,724	19,655,507	21,483,445	20,491,084	-5%
Performance Award/Incentive pay	1,133,162	1,155,286	-	63,800	0%
Fringe	5,639,702	5,407,319	7,291,826	6,713,382	-8%
Client Services	11,733,164	11,146,044	11,245,810	9,079,876	-19%
Operating Expenses	6,875,920	6,912,797	7,129,962	6,682,612	-6%
<b>Total Expenses</b>	<b>44,018,672</b>	<b>44,276,952</b>	<b>47,151,043</b>	<b>43,030,754</b>	<b>-9%</b>
<b>Total Excess Revenue over Expenses</b>	<b>3,571,313</b>	<b>2,346,976</b>	<b>3,179,171</b>	<b>(0)</b>	

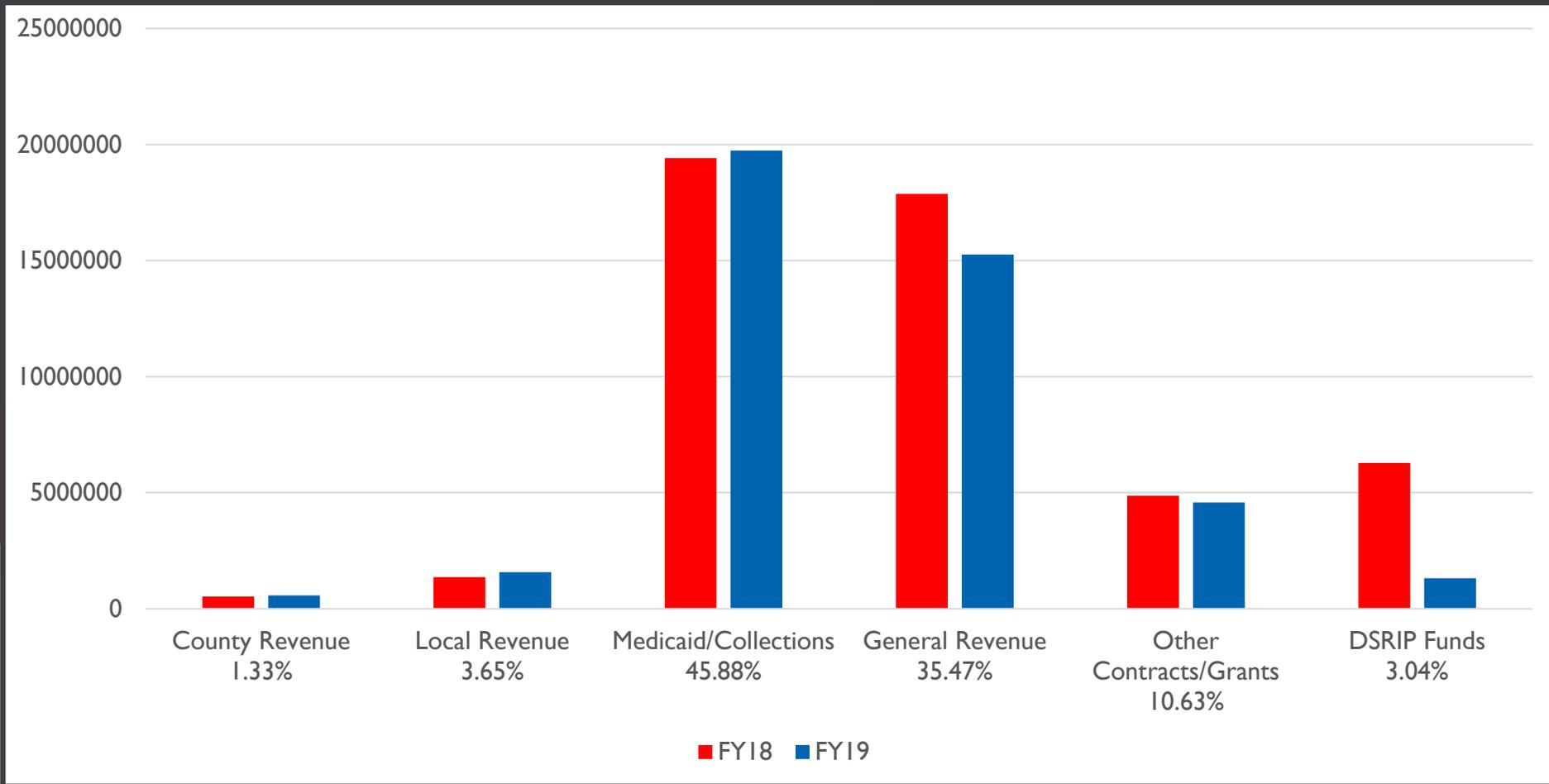
Spindletop Center  
Proposed FY19 Budget - pending Board Approval

Acct #	Description	Actual FY 2017	Annualized FY 2018	Budget FY 2018	Budget FY 2019	% Increase/ (Decrease) FY18 FY19
<b>REVENUES:</b>						
70050	COUNTY GOVERNMENT	505,389	498,770	495,519	540,169	9%
70100	COUNTY PROBATION	37,384	31,538	32,711	32,711	0%
70130	ISD CONTRACTS	4,686	6,437	6,248	6,248	0%
70150	CLIENT COLLECTIONS	135,571	169,425	170,755	171,242	0%
70200	PRIVATE INSURANCE	256,886	255,122	334,517	345,938	3%
70250	CHIP	52,414	72,506	90,041	77,698	-14%
70600	INTEREST	22,020	42,713	45,000	45,000	0%
71000	MEDICARE	106,727	87,210	101,660	67,248	-34%
71050	MEDICAID - MH CASE MANAGEMENT	850,495	650,630	900,456	673,396	-25%
71055	MEDICAID - ECI	1,075,319	1,263,723	1,791,531	2,228,839	24%
71060	MEDICAID - IDD SERVICE COORDINATION/TCM	1,435,932	1,345,715	1,518,030	1,450,000	-4%
71062	MEDICAID - PASRR	42,938	60,767	87,520	74,600	-15%
71100	MEDICAID - REHAB SERVICES	3,988,746	4,123,493	4,802,232	4,586,856	-4%
71150	MEDICAID - PROVIDER SERVICES	509,440	520,613	563,419	464,797	-18%
71160	MEDICAID - CHEMICAL DEPENDENCY	9,917	19,562	9,116	19,562	115%
71200	MEDICAID - ADMINISTRATIVE CLAIMING	680,631	765,018	738,735	681,819	-8%
71300	HCS	7,069,152	6,783,378	6,995,789	7,088,053	1%
71310	TEXAS HOME LIVING WAIVER	1,389,963	1,463,478	1,316,202	1,812,975	38%
72050	WORK CENTER CONTRACTS - IDD	101,090	114,107	94,579	96,564	2%
72100	UNITED WAY ORANGE	7,370	10,145	8,409	8,200	-2%
72170	PRIVATE PROVIDER CONTRACTS	100,424	85,412	79,646	90,092	13%
72200	MISCELLANEOUS INCOME	1,215,566	1,241,042	1,124,676	1,324,344	18%
72500	ECI	1,091,930	2,514,474	2,512,304	2,512,304	0%
73000	DSHS GRANT - SUBSTANCE ABUSE	749,173	793,383	865,861	757,251	-13%
73100	CRIMINAL JUSTICE	312,136	325,895	313,828	313,828	0%
73200	TWC	68,566	41,391	25,219	50,219	99%
73300	HIGHWAY DEPARTMENT	263,173	263,294	229,421	218,570	-5%
73600	HOGG GRANT - HURRICANE HARVEY	-	62,501	49,998	-	-100%
74100	TDHCA - SUPPORTIVE HOUSING	-	5,825	-	1,608	
74150	HUD CONTINUUM OF CARE	26,262	142,818	194,397	71,409	-63%
74300	TCOOMMI	655,027	727,862	677,673	647,847	-4%
74400	WAIVER 1115 - DSRIP	7,676,555	4,795,678	6,277,467	1,310,077	-79%
76001	GENERAL REVENUE- MH	5,251,755	5,437,010	6,152,011	5,526,755	-10%
76002	GENERAL REVENUE- IDD	3,711,878	3,828,077	3,706,168	3,663,778	-1%
76003	GENERAL REVENUE-MH CRISIS	519,906	519,906	519,912	519,912	0%
76004	GENERAL REVENUE-PESC	3,094,257	3,050,427	3,155,430	1,314,181	-58%
76005	GENERAL REVENUE-MH STATE MEDICAID	72,160	286,671	162,701	-	-100%
76009	GENERAL REVENUE-MH SUPPORT SERVICES	516,819	272,042	489,648	291,154	-41%
76013	GENERAL REVENUE-PPB	2,168,100	2,168,100	1,942,380	2,168,100	12%
76100	MENTAL HEALTH BLOCK GRANT	902,743	902,744	902,736	902,743	0%
76150	TITLE XX/TANF	397,241	397,241	397,248	397,241	0%
76200	TDMHMR - PATH	266,394	291,254	266,394	266,394	0%
77100	PASRR	247,850	186,543	182,628	211,032	16%
<b>Total Revenues</b>		<b>47,589,985</b>	<b>46,623,927</b>	<b>50,330,214</b>	<b>43,030,754</b>	<b>-15%</b>

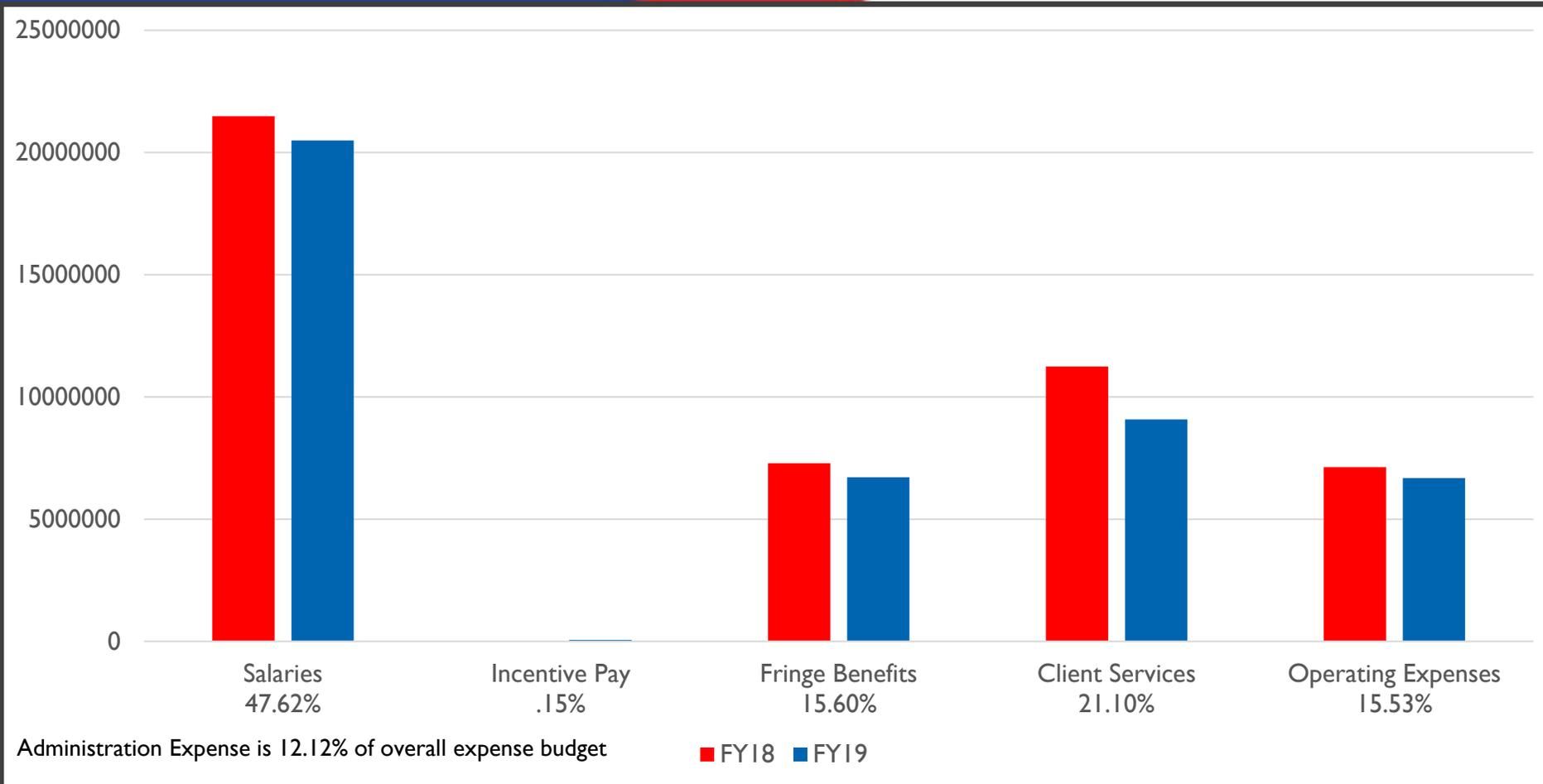
**Spindletop Center**  
**Proposed FY19 Budget - pending Board Approval**

Acct #	Description	Actual FY 2017	Projected FY 2018	Budget FY 2018	Budget FY 2019	% Increase/ (Decrease) FY18 FY19
<b>EXPENSES:</b>						
80000	SALARIES & WAGES	18,636,724	19,655,507	21,483,445	20,491,084	-5%
80020	PERFORMANCE AWARD/INCENTIVE	1,133,162	59,871	-	63,800	
80100	FRINGE BENEFITS	5,639,702	5,407,319	7,291,826	6,713,382	-8%
80200	CONTRACTS WITH MEDICAL PROFESSIONALS	3,367,426	2,881,724	2,798,117	952,734	-66%
80300	CONTRACTS WITH NON-MED PROFESSIONALS	1,790,583	1,629,464	1,870,684	1,463,655	-22%
80350	CONTRACTS - RESIDENTAL SERVICES	4,089,999	4,141,734	4,056,068	3,879,057	-4%
80400	MEDICAL SERVICES	2,564,427	2,499,684	2,547,116	2,593,779	2%
80450	COMMUNITY BENEFITS	698,109	743,006	714,700	689,016	-4%
80500	TRUST SERVICES	16,008	16,610	15,239	14,341	-6%
80510	HOUSEKEEPING	-	-	21,280	(15,999)	-175%
80520	MAINTENANCE	-	75,044	89,741	74,687	-17%
80530	MOTOR POOL	-	16,875	9,762	39	-100%
80600	LABORATORY	62,224	73,614	55,390	84,470	52%
80700	MEDICATIONS	104,863	97,191	98,064	103,233	5%
80800	FOOD COSTS	100,797	74,181	84,603	75,318	-11%
80900	TRAVEL	393,984	392,472	493,168	463,749	-6%
81000	TRAINING	318,308	196,718	288,743	333,083	15%
81010	TRAINING - PHYSICIANS	-	3,894	-	8,000	
81100	OFFICE SUPPLIES & PRINTING	267,851	271,653	265,462	264,165	0%
81200	OTHER CONSUMABLES	649,945	700,941	630,594	621,066	-2%
81250	RAW MATERIALS (SHELTERED WORKSHOPS)	1,504	5,394	2,557	2,152	-16%
81300	RECRUITING	4,684	40,529	63,528	25,783	-59%
81450	PURCHASED SERVICES-OUTSIDE VENDORS	824,835	863,904	785,741	832,493	6%
81500	EQUIPMENT PURCHASES	-	59,616	-	5,500	
81600	EQUIPMENT RENT/REPAIR	53,840	16,577	77,726	38,751	-50%
81700	BUILDING REMODEL/RENOVATION	-	527,897	-	40	
81800	BUILDING RENT/REPAIR	488,537	152,642	520,943	536,289	3%
81900	VEHICLE PURCHASES	107,906	-	-	25,000	
82000	VEHICLE RENT/REPAIR	105,562	157,989	96,425	111,366	15%
82100	GASOLINE/FUEL	510,204	105,311	110,189	115,778	5%
82200	TELEPHONE	560,846	569,871	587,458	592,143	1%
82300	UTILITIES	368,302	537,320	550,703	550,861	0%
82400	INSURANCE	171,757	380,352	381,343	410,953	8%
82500	CLIENT WAGES	3,587	147,507	169,653	160,185	-6%
82600	REHABILITATIVE/PROGRAM	132,490	80,487	120,191	80,613	-33%
82700	CLIENT SERVICES	382,074	214,188	216,714	225,672	4%
83000	TIBH FEES	15,858	15,023	17,035	17,048	0%
83100	SUPPORTED HOUSING	225,664	187,335	382,636	233,647	-39%
83200	ADVERTISING	18,907	16,521	29,420	21,500	-27%
83300	MISCELLANEOUS	208,003	165,579	224,779	172,322	-23%
<b>Total Expenses</b>		<b>44,018,672</b>	<b>43,181,537</b>	<b>47,151,043</b>	<b>43,030,754</b>	<b>-9%</b>
<b>Net Revenues Over (Under) Expenses</b>		<b>3,571,313</b>	<b>3,442,391</b>	<b>3,179,171</b>	<b>(0)</b>	<b>100%</b>

# SUMMARY OPERATING REVENUE CHART



# SUMMARY OPERATING EXPENSE CHART



# OPERATING REVENUES & EXPENSES BY PROGRAM

	MH Adult	MH Child	Substance Use	ECI	IDD
County Revenue	33,280	-	32,711	-	-
Other Local Revenue	335,562	12,000	8,320	-	616,791
Medicaid/Medicare/Other Client Collections	2,182,202	4,219,307	34,862	2,689,536	10,539,866
General Revenue	9,687,808	1,698,672	-	-	3,874,810
Waiver 1115 - DSRIP	814,322	-	46,105	-	-
Other State/Federal Contracts/Grants	745,864	-	1,071,079	2,512,304	243,789
<b>Total Revenue</b>	<b>13,799,038</b>	<b>5,929,979</b>	<b>1,193,077</b>	<b>5,201,840</b>	<b>15,275,256</b>
	-	-	-	-	-
Salaries	5,463,235	2,720,763	700,456	3,101,425	5,216,255
Performance Award/Incentive pay	14,300	45,000	-	-	4,500
Fringe	1,700,857	942,566	284,520	954,793	1,842,360
Client Services	3,960,666	637,008	6,882	6,826	4,401,994
Operating Expenses	1,938,151	381,074	269,621	618,612	2,573,036
<b>Total Expenses</b>	<b>13,077,210</b>	<b>4,726,412</b>	<b>1,261,478</b>	<b>4,681,656</b>	<b>14,038,145</b>
	-	-	-	-	-
<b>Total Excess Revenue over Expenses</b>	<b>721,828</b>	<b>1,203,567</b>	<b>(68,401)</b>	<b>520,184</b>	<b>1,237,111</b>

# WAGES & BENEFITS

	Budget FY18	Projected FY18	Budget FY19
<b>Regular Pay</b>			
Current Filled Positions			18,437,322
Current Open Positions	-	-	3,243,255
<b>Sub-Total</b>	<b>21,483,445</b>	<b>19,655,507</b>	<b>21,680,577</b>
<b>Additions:</b>			
Pay Increases			24,580
Reclass with Pay Increase			117,517
Added Positions			504,790
<b>Subtractions:</b>			
Reclass with Pay Decrease			(13,428)
Deleted Positions			(1,704,938)
Salary lapse (1.7%)	-	-	(357,373)
<b>Total Regular Pay</b>	<b>21,483,445</b>	<b>19,655,507</b>	<b>20,251,724</b>
<b>Additional Pay</b>			
On-Call		99,132	108,750
Overtime Cost		250,688	130,610
Incentive Pay	-	73,367	63,800
<b>Total Additional Pay</b>	<b>-</b>	<b>423,187</b>	<b>303,160</b>
<b>Total Wage Expense</b>	<b>21,483,445</b>	<b>20,078,694</b>	<b>20,554,884</b>
<b>Fringe Benefits</b>	<b>7,291,826</b>	<b>5,407,319</b>	<b>6,713,382</b>
<i>Fringe Benefit % of Wages</i>	33.9%	26.9%	32.7%
<b>Total Wage &amp; Benefits Expense</b>	<b>28,775,271</b>	<b>25,486,013</b>	<b>27,268,266</b>

## OPERATING FTE'S

	FY18	FY19	Net Change
MH Adult	171.20	133.07	(38.13)
MH Child	68.80	69.70	0.90
Substance Use	29.90	19.90	(10.00)
ECI	54.25	59.52	5.27
IDD	157.42	166.75	9.33
Admin	67.54	64.88	(2.66)
<b>Total</b>	<b>549.11</b>	<b>513.82</b>	<b>(35.29)</b>

# PERFORMANCE AWARDS & SALARY INCREASES

Paid Current FY				Paid Budgeted FY					
Fiscal Year	Performance Award Yes/No	Date Paid	Performance Award %	Centerwide Salary Increases Yes/No	Date Paid	Centerwide Salary Increase %	Inflation Increase	Targeted Increases	Other Increases
2001	No			No			2.8%		
2002	Yes	10/29/2001	3%	No			1.6%		
2003	No			Yes	9/1/2002	3%	2.3%		
2004	Yes	8/7/2004	3%	No			2.7%		
2005	Yes	8/24/2005	3.75%	No			3.4%		
2006	Yes	8/6/2006	4%	Yes	9/1/2005	3%	3.2%		
2007	Yes	8/24/2007	5%	No			2.8%		
2008	Yes	8/15/2008	5%	Yes	9/9/2007	6%	3.8%		6
2009	Yes	8/21/2009	5%	Yes	9/7/2008	3%	-0.4%	10	31
2010	Yes	8/20/2010	7%	Yes	9/9/2009	3%	1.6%	51	29
2011	Yes	8/20/2011	5%	No			3.2%	44	26
2012	Yes	8/17/2012	4%	No			2.1%	36	20
2013	Yes	8/19/2013	5%	No			1.5%	74	
2014	Yes	8/15/2014	3%	Yes	9/20/2013	3%	1.6%	101	42
2015	Yes	8/14/2015	7%	No			0.1%	38	
2016	Yes	8/26/2016	4%	Yes	9/18/2015	2%	1.0%	51	76
2017	Yes	8/11/2017	5%-7%-10%	No			1.6%	95	14
2018	Yes	8/10/2018	5%	No			2.1%	63	11
2019				No				13	9
<b>Total</b>						<b>23.0%</b>	<b>37.0%</b>		

# DSRIP – FORMER PROJECTS

## PROGRAMS COVERED WITH DSRIP FUNDS IN FY19

- Orange Housing
- Courtyard II Housing
- Primary Care Clinic
- Peer Support
- Youth Prevention (thru 12/31/18)
- MH Deputies
- Information Services – data collection
- DSRIP Admin – Process Oversight

## PROGRAMS ENDED OR MERGED WITH OTHER PROGRAMS

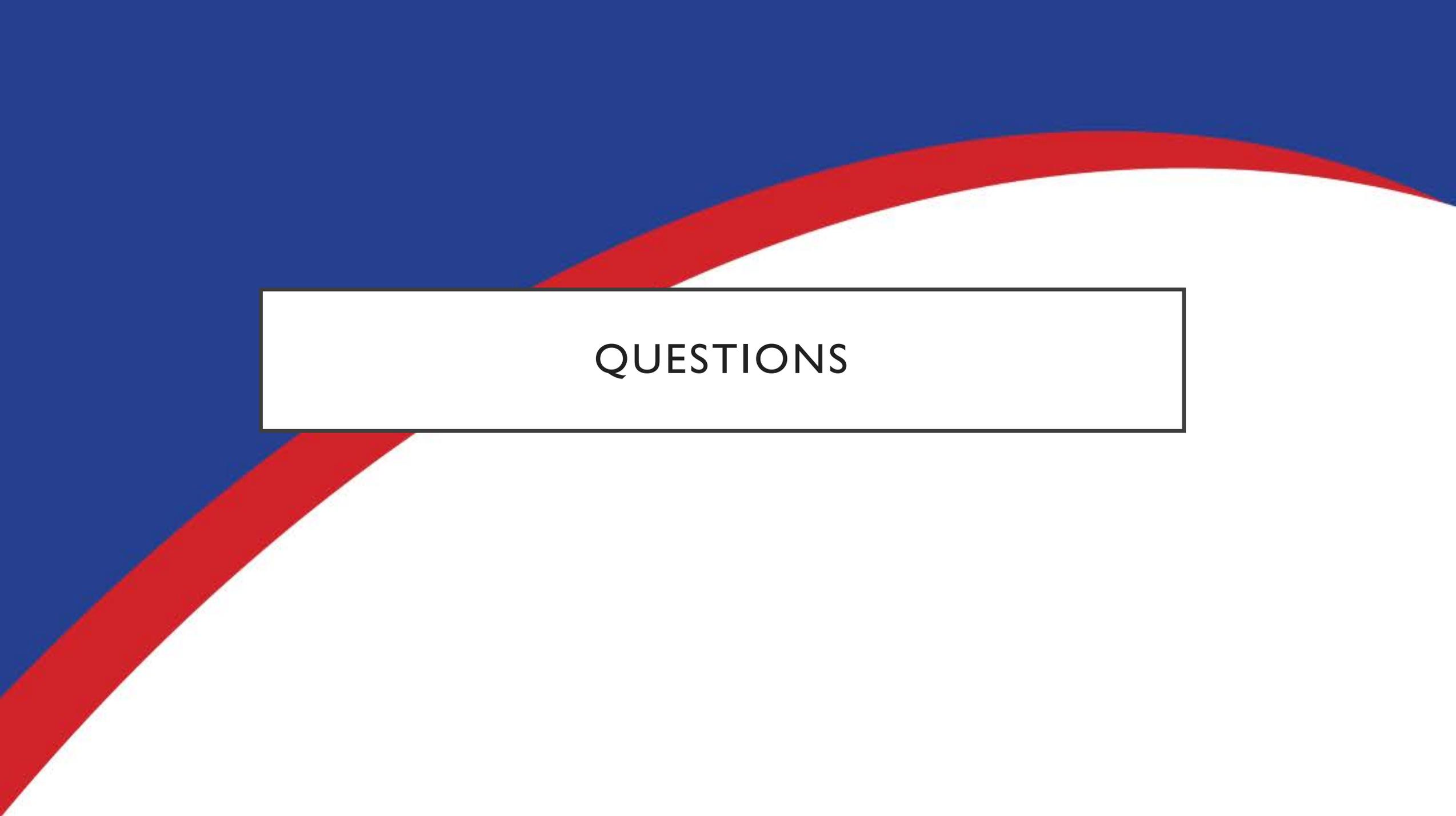
- Client Portal – *merged with Info Services*
- Positive Alternative Counseling – *merged with Intake Services*
- Behavioral Health Training – *merged with Peer Support*
- Substance Use Expansion – *merged with Substance Use Outpatient*
- Detox Services – *Ended*
- Extended Crisis Services – *Ended*
- IDD Health & Wellness – *merged with IDD Day Hab Services*
- IDD Community Behavioral Crisis – *merged with IDD Crisis services*

## DSRIP FUNDING ASSUMPTIONS

- Revenues are budgeted based on expected achievement of measure goals
- Net DSRIP funds are gross funds received minus the IGT payment (43.12%)
  - Cat A – Required – no funding
  - Cat B – Expected full funding to be achieved - \$678,826 net of IGT
  - Cat C – 25% to be received for reporting baseline. Budgeted 50% of remaining total Cat C value to be achieved - \$2,333,464 net of IGT
  - Cat D – Expected full funding to be achieved - \$1,018,239 net of IGT
- Total FY19 Expected - \$4,030,529 net of IGT

# COMMITTED FUND ACCOUNTS

- End of Year Spending Account
  - \$1,275,022 is the expected balance at year-end FY18.
  - Proposal for distribution of excess funds into this account and associated proposed spending items will be presented to Board at September board meeting.
- DSRIP Fund Account – *a new committed fund to hold received DSRIP funds for future projects and other uses as designated by the Board*
  - DSRIP funds received in July 2018 - \$1,357,652
  - DSRIP funds expected during FY19 less amount spent to cover selected programs - \$2,720,452



QUESTIONS