

PROPOSED FY 2020
BUDGET PRESENTATION



GENERAL ASSUMPTIONS

- Revenues are budgeted based on Contracts and Drivers, when available
- Expenses are budgeted based on Drivers
- We will meet all targets and metrics that have been assigned a monetary impact
- DSRIP funds will be used minimally to accommodate the reduction and eventual ending of the funding source by 2022. Funds were used to cover 2% center-wide salary increase and market-leveling increases.
- New positions were added to accommodate the new regional structure and to position Spindletop to become a CCBHC.
- All new positions will be hired at the budgeted rates

PROPOSED FY20 BUDGET

Spindletop Center

Proposed FY20 Budget - *pending Board Approval*

	ACTUAL FY18	ANNUALIZED FY19	BUDGET FY19	BUDGET FY20	% INCREASE (DECREASE)
County Revenue	540,075	557,315	572,880	578,434	0.97%
Other Local Revenue	1,517,747	1,677,177	1,441,319	1,882,427	30.60%
Medicaid/Medicare/Other Client Collections	16,976,565	16,793,169	18,633,724	18,801,831	0.90%
Allocated General Revenue	16,805,761	15,780,272	16,552,114	16,793,044	1.46%
Waiver 1115 - DSRIP	6,067,958	1,051,193	1,118,977	2,958,417	164.39%
Other State/Federal Contracts/Grants	4,721,393	4,662,312	5,638,383	5,947,732	5.49%
Total Revenue	46,629,499	40,521,437	43,957,397	46,961,885	6.84%
Salaries	20,529,940	18,885,121	20,101,278	22,201,604	10.45%
Fringe	5,360,060	5,718,297	6,694,281	5,503,906	-17.78%
Client Services	10,741,715	8,969,241	9,970,754	11,285,684	13.19%
Operating Expenses	7,146,241	6,937,129	7,191,084	7,970,692	10.84%
Total Expenses	43,777,956	40,509,788	43,957,397	46,961,886	6.84%
Total Excess Revenue over Expenses	2,851,543	11,650	0	0	

Spindletop Center

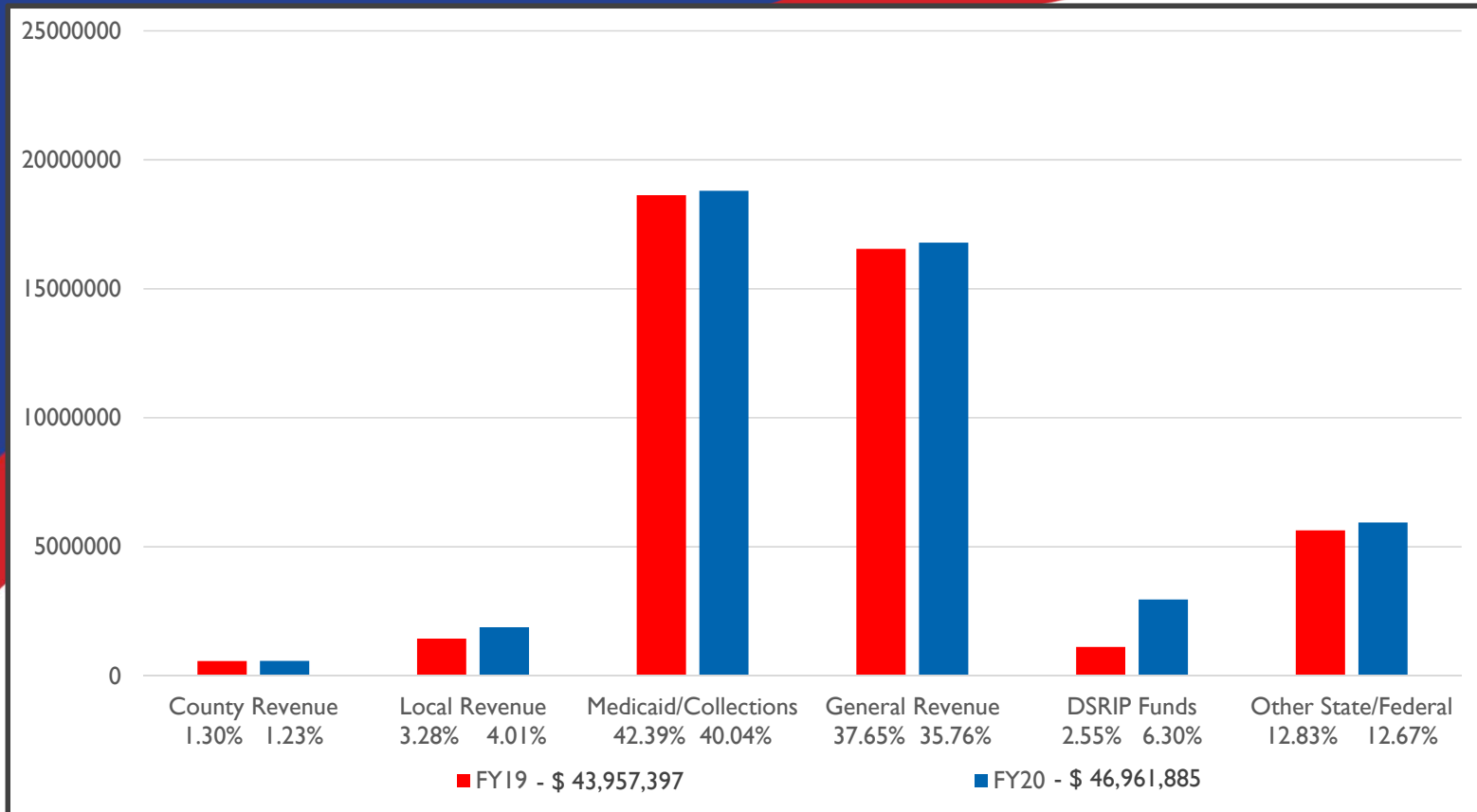
Proposed FY 20 Budget - pending Board Approval

Acct #	Description	Actual FY 2018	Annualized FY 2019	Budget FY 2019	Budget FY 2020	% Increase/ (Decrease) FY19 - FY20
REVENUES:						
70050	COUNTY GOVERNMENT	505,259	530,771	540,169	514,608	-5%
70100	COUNTY PROBATION	34,816	26,544	32,711	26,500	-19%
70130	ISD CONTRACTS	4,899	31,794	7,119	-	-100%
70140	JAIL CONTRACTS	-	-	-	37,328	0%
70150	CLIENT COLLECTIONS	125,892	179,253	171,242	174,434	2%
70200	PRIVATE INSURANCE	243,480	377,273	343,838	377,298	10%
70250	CHIP	71,053	84,806	77,688	85,881	11%
70600	INTEREST	46,867	149,390	115,000	135,000	17%
71000	MEDICARE	90,049	78,507	67,248	78,840	17%
71050	MEDICAID - MH CASE MANAGEMENT	611,027	540,201	543,996	563,521	4%
71055	MEDICAID - ECI	1,373,274	1,707,402	1,863,839	1,863,839	0%
71060	MEDICAID - IDD SERVICE COORDINATION/TCM	1,309,575	1,203,764	1,350,000	1,315,000	-3%
71062	MEDICAID - PASRR	58,740	83,432	74,600	197,228	164%
71100	MEDICAID - REHAB SERVICES	4,213,674	3,589,146	4,049,057	4,411,329	9%
71150	MEDICAID - PROVIDER SERVICES	464,561	497,816	404,797	552,711	37%
71160	MEDICAID - CHEMICAL DEPENDENCY	18,818	17,775	19,662	17,775	-9%
71190	MEDICAID - YES WAIVER	94,537	52,229	85,000	52,229	0%
71200	MEDICAID - ADMINISTRATIVE CLAIMING	685,839	688,832	681,819	670,897	-2%
71300	HCS	6,173,097	6,405,912	7,088,053	7,078,290	0%
71310	TEXAS HOME LIVING WAIVER	1,442,969	1,306,824	1,812,975	1,362,561	-25%
72050	WORK CENTER CONTRACTS - IDD	114,415	98,343	96,564	85,510	-11%
72100	UNITED WAY ORANGE	8,897	9,216	8,200	8,200	0%
72170	PRIVATE PROVIDER CONTRACTS	80,940	78,857	90,092	75,191	-17%
72200	MISCELLANEOUS INCOME	1,261,729	1,309,578	1,124,344	1,578,528	40%
72500	ECI	2,460,087	2,518,211	2,512,304	2,512,304	0%
73000	DSHS GRANT - SUBSTANCE ABUSE	731,600	705,909	757,251	801,251	6%
73100	CRIMINAL JUSTICE	330,330	349,743	313,828	465,436	48%
73200	TWC (DARS)	44,864	58,958	50,219	61,000	21%
73300	HIGHWAY DEPARTMENT	251,918	2,552	10,947	16,307	0%
73500	OTHER GRANTS	-	335,604	1,282,519	1,440,947	0%
73600	HOGG GRANT - HURRICANE HARVEY	75,000	50,000	33,333	-	0%
74100	TDHCA - SUPPORTED HOUSING	5,289	6,432	1,608	6,432	300%
74150	HUD CONTINUUM OF CARE	114,196	42,791	28,527	-	0%
74300	TCOOMMI	708,109	592,115	647,847	644,055	-1%
74400	WAIVER 1115 - DSRIP	6,067,958	1,051,193	1,118,977	2,958,417	164%
76001	GENERAL REVENUE- MH	5,526,755	5,555,040	5,555,041	5,770,313	4%
76002	GENERAL REVENUE- IDD	3,637,668	3,672,092	3,663,778	3,557,969	-3%
76003	GENERAL REVENUE-MH CRISIS	519,906	520,764	519,912	519,912	0%
76004	GENERAL REVENUE-PESC	2,879,967	1,859,924	2,677,117	2,968,071	11%
76005	GENERAL REVENUE-MH STATE MEDICAID	2	-	-	-	0%
76009	GENERAL REVENUE-MH SUPPORT SERVICES	258,826	397,227	291,154	379,204	30%
76013	GENERAL REVENUE-PPB	2,168,100	2,168,100	2,168,100	2,168,100	0%
76100	MENTAL HEALTH BLOCK GRANT	902,736	902,744	902,743	782,121	-13%
76150	TITLE XX/TANF	397,248	368,100	397,241	362,960	-9%
76200	TDMHR - PATH	266,394	269,334	266,394	266,394	0%
77100	PASRR (OBRA)	248,159	66,948	110,634	18,000	-84%
Total Revenues		46,629,499	40,521,437	43,957,397	46,561,885	7%

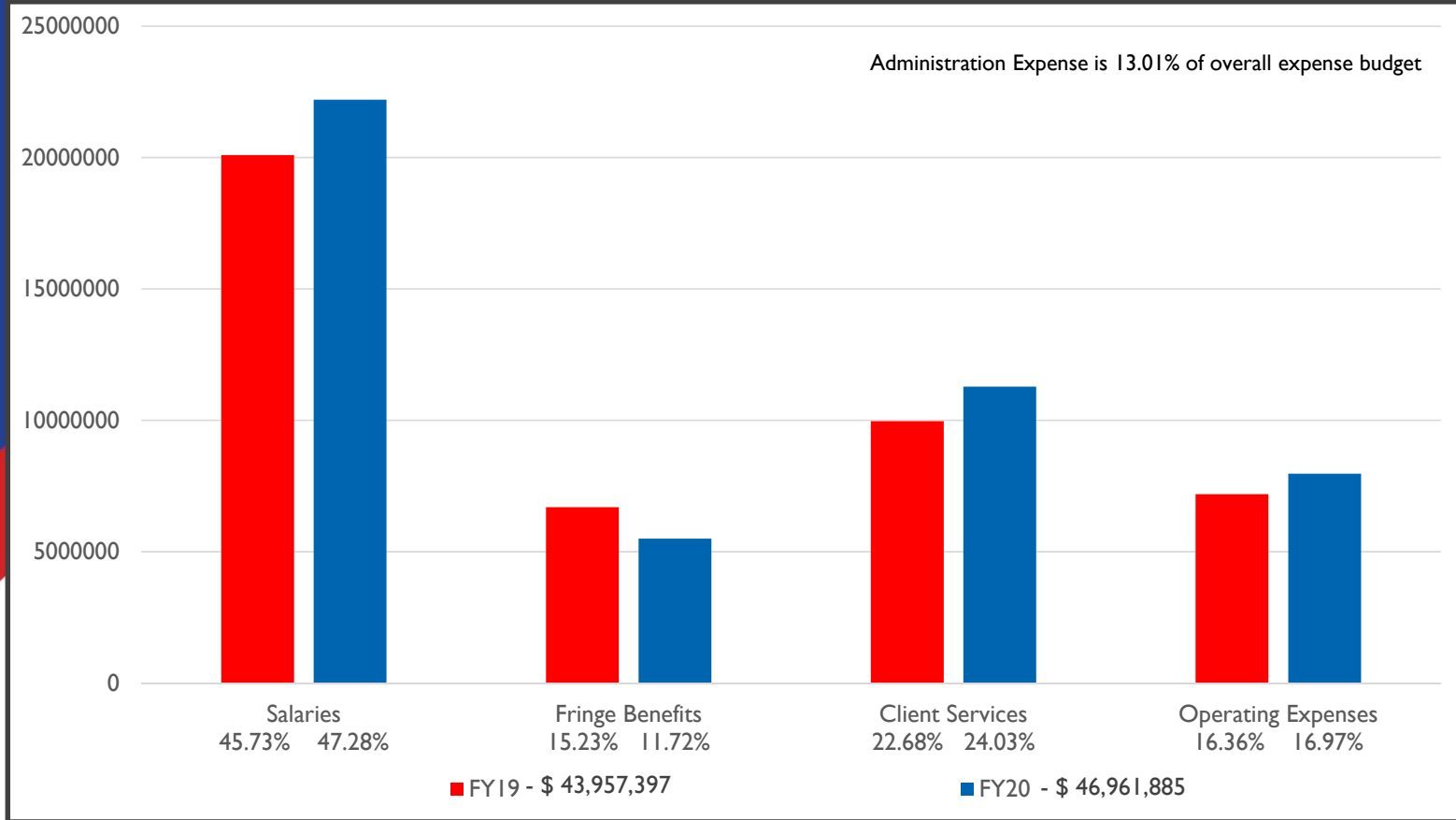
Spindletop Center
Proposed FY20 Budget - pending Board Approval

Acct#	Description	Actual FY 2018	Annualized FY 2019	Budget FY 2019	Budget FY 2020	% Increase/ (Decrease) FY19 - FY20
EXPENSES:						
80000	SALARIES & WAGES	19,582,995	18,602,549	20,037,478	22,162,355	11%
80020	PERFORMANCE AWARD/INCENTIVE	946,945	282,572	63,800	39,249	-38%
80100	FRINGE BENEFITS	5,360,060	5,718,297	6,694,281	5,503,906	-18%
80200	CONTRACTS - MEDICAL PROFESSIONALS	2,355,149	1,622,615	2,250,734	3,265,947	45%
80300	CONTRACTS WITH NON-MED PROFESSIONALS	1,604,645	-	1,704,844	-	0%
80300	CONTRACTS - IT SERVICES	-	-	-	292,897	0%
80350	CONTRACTS - RESIDENTAL SERVICES	4,152,105	3,881,255	3,879,057	4,645,930	20%
80400	MEDICAL SERVICES	2,510,954	2,532,077	2,593,779	2,593,779	0%
80450	COMMUNITY BENEFITS	721,460	-	357,413	-	0%
80500	TRUST SERVICES	16,888	21,635	14,341	13,245	-8%
80510	HOUSEKEEPING	-	-	(15,999)	(21,252)	0%
80520	MAINTENANCE	73,969	125,075	74,687	113,390	52%
80530	MOTOR POOL	16,817	13,194	39	13,194	33731%
80600	LABORATORY	72,465	60,227	84,470	76,992	-9%
80700	MEDICATIONS	111,106	123,246	103,233	136,329	32%
80800	FOOD COSTS	73,207	68,262	75,318	68,800	-9%
80900	TRAVEL	419,703	324,530	496,168	421,957	-15%
81000	TRAINING	339,111	242,408	328,583	379,968	16%
81010	TRAINING - PHYSICIANS	2,596	-	8,000	-	0%
81100	OFFICE SUPPLIES & PRINTING	277,717	260,601	351,948	303,792	-14%
81200	OTHER CONSUMABLES	690,036	643,742	784,687	753,299	-4%
81250	RAW MATERIALS (SHELTERED WORKSHOPS)	3,744	1,163	2,152	2,152	0%
81300	RECRUITING	82,086	44,621	25,783	26,797	4%
81450	PURCHASED SERVICES-OUTSIDE VENDORS	888,387	2,436,684	825,464	2,931,964	255%
81500	EQUIPMENT PURCHASES	-	-	5,500	289,000	5155%
81600	EQUIPMENT RENT/REPAIR	35,232	48,728	53,601	38,570	-28%
81700	BUILDING REMODEL/RENOVATION	-	24,209	40	132	230%
81800	BUILDING RENT/REPAIR	538,293	550,448	536,289	586,980	9%
81900	VEHICLE PURCHASES	166,222	11,534	25,000	25,000	0%
82000	VEHICLE RENT/REPAIR	153,686	163,623	109,489	147,642	35%
82100	GASOLINE/FUEL	114,468	94,770	112,178	107,416	-4%
82200	TELE COMMUNICATIONS	547,255	484,527	584,117	432,951	-26%
82300	UTILITIES	558,331	515,742	548,446	529,141	-4%
82400	INSURANCE	387,550	422,045	409,021	424,578	4%
82500	CLIENT WAGES	147,383	87,068	100,619	102,525	2%
82600	REHABILITATIVE/PROGRAM	119,118	73,806	80,613	38,888	-52%
82700	CLIENT SERVICES	259,491	164,433	209,719	163,702	-22%
83000	TIBH FEES	14,919	1,098	1,932	1,931	0%
83100	SUPPORTED HOUSING	215,533	355,092	233,647	190,640	-18%
83200	ADVERTISING	16,243	20,720	34,850	32,500	-7%
83300	MISCELLANEOUS	202,087	487,201	172,077	125,599	-27%
Total Expenses		43,777,956	40,509,788	43,957,397	46,961,886	7%
Total Excess Revenue over Expenses		2,851,543	11,650	0	0	

SUMMARY OPERATING REVENUE



SUMMARY OPERATING EXPENSE



OPERATING REVENUES & EXPENSES BY PROGRAM

	MH Adult	MH Child	Substance Use	ECI	IDD
County Revenue	37,326	-	26,500	-	-
Other Local Revenue	10,245	11,203	8,200	-	679,215
Medicaid/Medicare/Other Client Collections	2,327,529	3,835,137	21,764	2,365,099	10,097,580
General Revenue	11,186,287	2,030,788	-	-	3,575,969
Waiver 1115 - DSRIP	843,086	462,616	52,338	137,831	472,153
Other State/Federal Contracts/Grants	1,238,877	-	1,332,043	2,512,304	42,307
Total Revenue	15,643,349	6,339,743	1,440,845	5,015,234	14,867,224
Salaries	6,062,636	2,828,573	796,251	3,083,886	5,267,130
Fringe	1,456,890	766,324	201,509	683,853	1,426,764
Client Services	4,588,546	1,427,247	11,435	3,938	5,065,618
Operating Expenses	3,027,357	391,799	261,404	626,239	2,114,948
Total Expenses	15,135,430	5,413,943	1,270,600	4,397,916	13,874,460
Total Excess Revenue over Expenses	507,919	925,800	170,246	617,318	992,764

WAGES & BENEFITS

	Budget FY19	Projected FY19	Budget FY20
Regular Pay			
Current Filled Positions	\$ 18,437,322	\$ 18,885,121	\$ 19,531,791
Current Open Positions	3,243,255	3,589,875	4,254,227
<i>less</i> mid-year budget adjustment to actual	(1,525,086)		
<i>less</i> Salary Lapse - 9.39%	(357,373)		(1,811,265)
Sub-total Regular Pay	19,798,118	22,474,996	21,974,754
Additional Pay			
On-Call	108,750		71,134
Overtime Cost	130,610		127,087
Incentive Pay	63,800		28,629
Sub-total Additional Pay	303,160	-	226,850
Total Wage Expenses	20,101,278	22,474,996	22,201,604
Fringe Benefits	6,713,382	5,718,297	5,503,906
<i>less</i> mid-year budget adjustment to actual	(19,101)		-
Total Fringe Expenses	6,694,281	5,718,297	5,503,906
<i>Fringe Benefit % of Wages</i>	33.3%	25.4%	24.8%
Total Wage & Benefits Expenses	\$ 26,795,559	\$ 28,193,293	\$ 27,705,510
Changes from FY19 to FY20 include -			
Additions:			
Pay Increases - 2% Centerwide			410,664
Pay Increases - Market Leveling			1,448,061
New Positions - 55.47 FTE			1,539,342
Subtractions:			
Reclass Vacancy with Pay Decrease			(214,428)
Deleted Positions			(746,596)

PERFORMANCE AWARDS & SALARY INCREASES

Paid Current FY				Paid Budgeted FY					
Fiscal Year	Performance Award Yes/No	Date Paid	Performance Award %	Centerwide Salary Increases Yes/No	Date Paid	Centerwide Salary Increase %	Inflation Increase	Targeted Increases	Other Increases
2001	No			No			2.8%		
2002	Yes	10/29/2001	3%	No			1.6%		
2003	No			Yes	9/1/2002	3%	2.3%		
2004	Yes	8/7/2004	3%	No			2.7%		
2005	Yes	8/24/2005	3.75%	No			3.4%		
2006	Yes	8/6/2006	4%	Yes	9/1/2005	3%	3.2%		
2007	Yes	8/24/2007	5%	No			2.8%		
2008	Yes	8/15/2008	5%	Yes	9/9/2007	6%	3.8%		6
2009	Yes	8/21/2009	5%	Yes	9/7/2008	3%	-0.4%	10	31
2010	Yes	8/20/2010	7%	Yes	9/9/2009	3%	1.6%	51	29
2011	Yes	8/20/2011	5%	No			3.2%	44	26
2012	Yes	8/17/2012	4%	No			2.1%	36	20
2013	Yes	8/19/2013	5%	No			1.5%	74	
2014	Yes	8/15/2014	3%	Yes	9/20/2013	3%	1.6%	101	42
2015	Yes	8/14/2015	7%	No			0.1%	38	
2016	Yes	8/26/2016	4%	Yes	9/18/2015	2%	1.0%	51	76
2017	Yes	8/11/2017	5%-7%-10%	No			1.6%	95	14
2018	Yes	8/10/2018	5%	No			2.1%	63	11
2019	Yes	8/9/2019	\$500	No			1.7%	13	9
2020				Yes	9/8/2019	2% + Market Leveling			
Total						25.0%	38.7%		



QUESTIONS

DSRIP

Payment Summary

YTD and Forecasted

Summary of Payments - DY7 & DY8

	DY7 Value	DY8 Value	DY7 paid for plan submission			DY7 Cat C Data paid 25% for submission			DY7 Cat C Data reported in Oct, not April 19			DY8 Cat C Data - to date		
			Report 4/2018 - Paid 07/2018			Report 10/2018 - Paid 01/2019			Report 10/2019 - Paid 01/2020			Report 4/2020 - Paid 07/2020		
			Total	IGT	Net	Total	IGT	Net	Total	IGT	Net	Total	IGT	Net
Plan Submission	2,386,870.40		2,386,870.40	997,950.51	1,388,919.89									
Cat B	1,193,435.20	1,193,435.20				1,193,435.20	498,975.26	694,459.94	1,193,435.20	466,752.51	726,682.69			
Cat C														
M1-103	546,772.34	745,598.64				136,693.09	57,151.38	79,541.71	410,079.26	160,382.00	249,697.26	745,598.64	291,603.63	453,995.01
M1-105	546,772.34	745,598.64				136,693.09	57,151.38	79,541.71	410,079.26	160,382.00	249,697.26	745,598.64	291,603.63	453,995.01
M1-115	546,772.34	745,598.64				136,693.09	57,151.38	79,541.71	410,079.26	160,382.00	249,697.26	745,598.64	291,603.63	453,995.01
M1-147	547,428.73	746,493.72				136,857.18	57,219.99	79,637.19	410,571.55	160,574.53	249,997.02	746,493.72	291,953.69	454,540.03
M1-211	546,772.34	745,598.64				136,693.09	57,151.38	79,541.71	-	-	-	559,198.98	218,702.72	340,496.26
M1-259	547,428.73	746,493.72				136,857.18	57,219.99	79,637.19	410,571.55	160,574.53	249,997.02	746,493.72	291,953.69	454,540.03
M1-260	546,772.34	745,598.64				136,693.09	57,151.38	79,541.71	410,079.26	160,382.00	249,697.26	-	-	-
M1-261	546,772.34	745,598.64				136,693.09	57,151.38	79,541.71	410,079.26	160,382.00	249,697.26	745,598.64	291,603.63	453,995.01
M1-265	546,772.34	745,598.64				136,693.09	57,151.38	79,541.71	410,079.26	160,382.00	249,697.26	745,598.64	291,603.63	453,995.01
M1-319	546,772.34	745,598.64				136,693.09	57,151.38	79,541.71	410,079.26	160,382.00	249,697.26	745,598.64	291,603.63	453,995.01
M1-340	547,428.73	746,493.72				136,857.18	57,219.99	79,637.19	410,571.55	160,574.53	249,997.02	746,493.72	291,953.69	454,540.03
M1-341	547,428.70	746,493.74				136,857.18	57,219.98	79,637.19	410,571.53	160,574.52	249,997.00	746,493.74	291,953.70	454,540.04
Cat D	1,790,152.81	1,790,152.80				1,790,152.81	748,462.89	1,041,689.92	1,790,152.81	700,128.76	1,090,024.05			
Total	11,934,352.02	11,934,352.02	2,386,870.40	997,950.51	1,388,919.89	4,624,561.41	1,933,529.11	2,691,032.29	7,496,428.96	2,931,853.37	4,564,575.60	8,018,765.72	3,136,139.27	4,882,626.45